



TRƯỜNG ĐẠI HỌC FPT



GRADUATION THESIS DEFENSE (2023)

FreshFit Delights

Healthy eating, taking care of health





TEAM MEMBER

Nguyen Quang Huy - HE150096

Lai Hong Linh - HS150610

Tran Thi Huyen Tram - HS150513

Nguyen Hong Nhung - HS150466

Pham Tu Uyen - HS150519



Supervisor: Tran Khanh Trang





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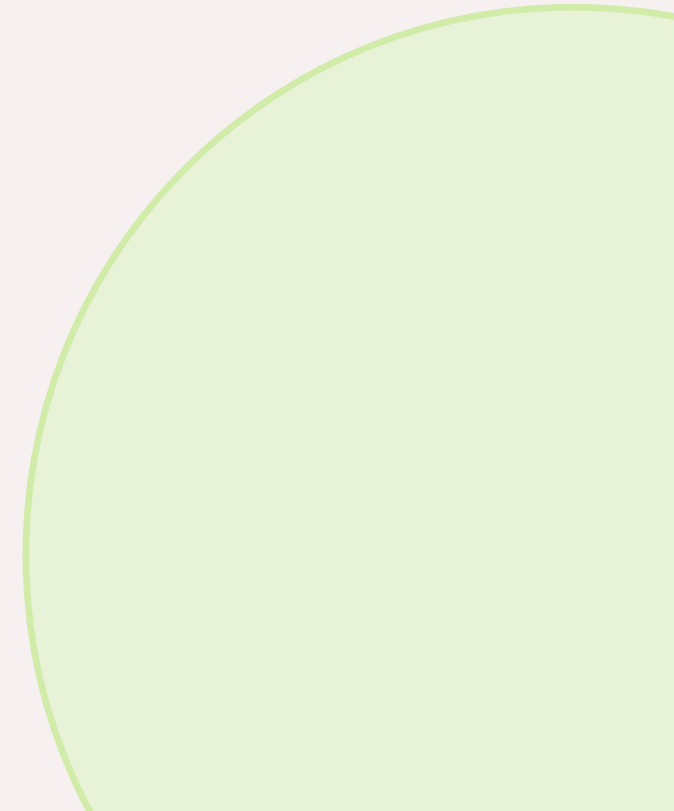


INTRODUCTION

★ Project background

★ Base of idea

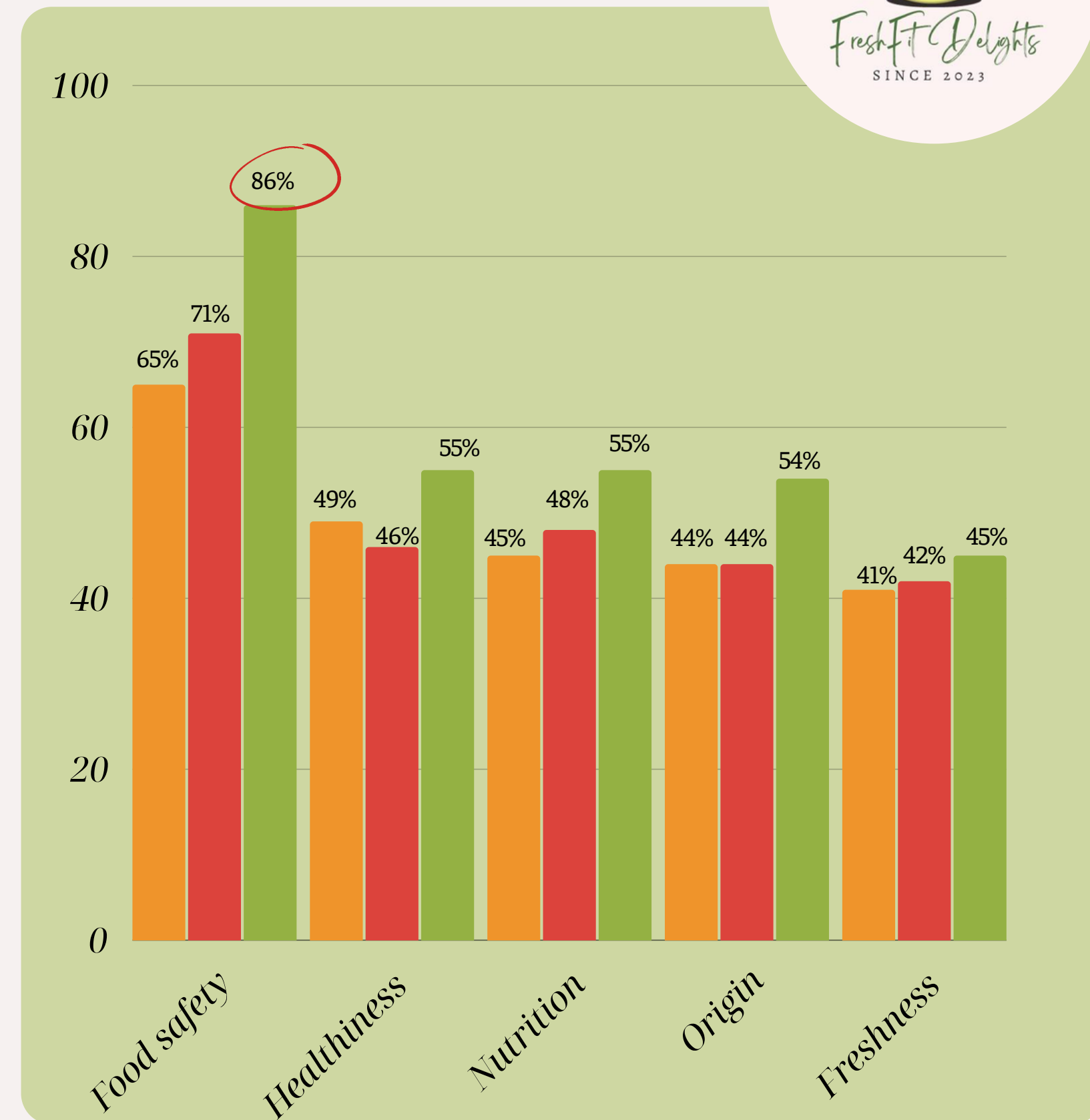
★ Company introduction



★ Project background

EatClean is a nutritious diet that emphasizes clean, fresh, and leafy green foods.

86% of customers in Vietnam prioritize choosing organic products because of their safety, superior nutrition, and flavor for daily meals.



Source: Organic Food Consumption Trends In VIETNAM (Golden Sand)

★ Base of idea

- **Market basis:**

The food and beverage sector currently makes up around 15% of GDP, and its growth potential is expected to rise soon

- **Based on the implementation capacity of the project team:**

Business people need to have the traits of honesty, and integrity, and always give clients real information in terms of attitude, abilities, and knowledge



★ Company Introduction



Company Description



Company name: FreshFit Delights

Slogan: Healthy eating - Taking care of health

Location: 218 Hamlet 3, Thach Hoa, Thach That, Hanoi

Description of business: FreshFit Delights is an Eat Clean food supply store founded in 2023

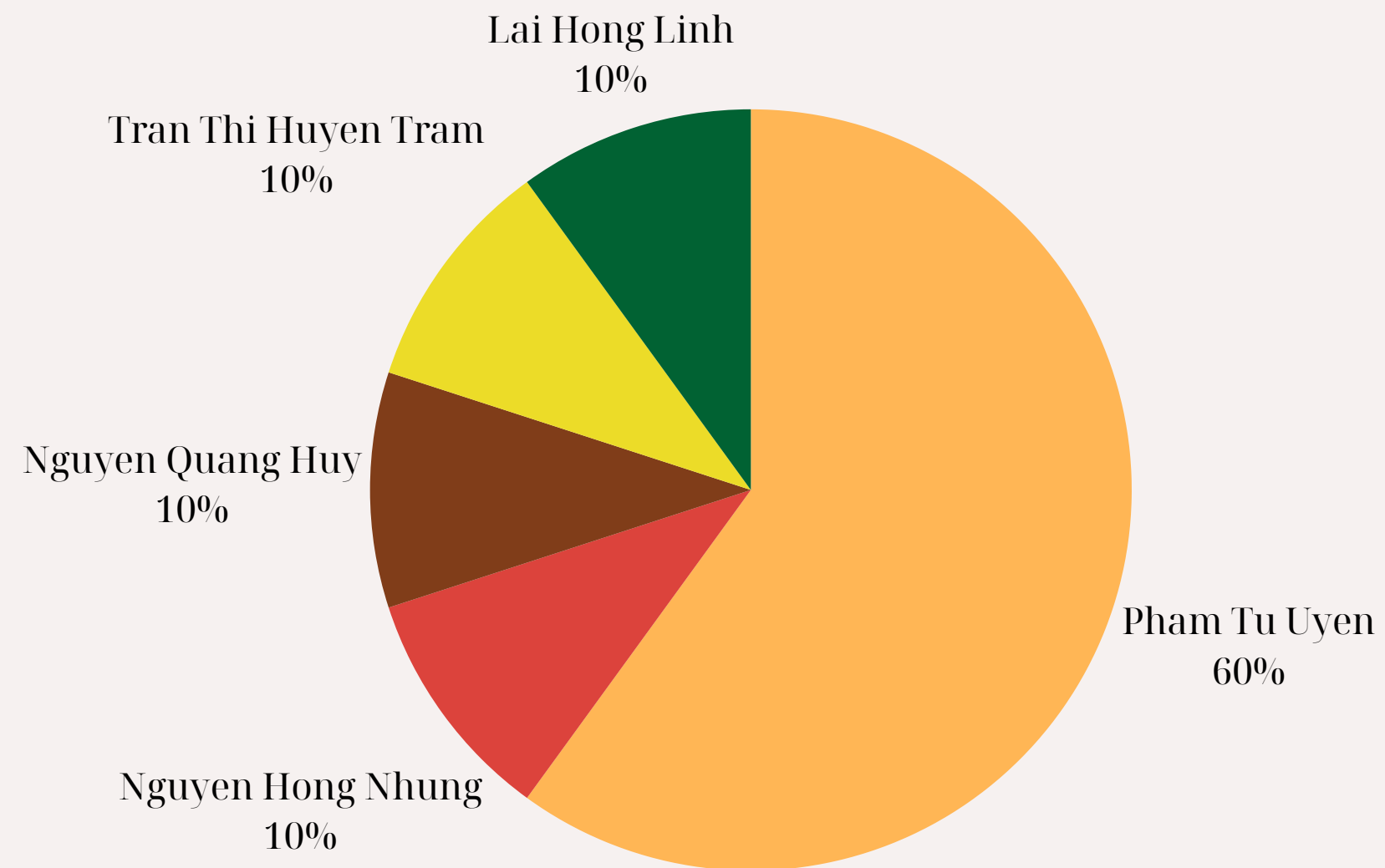
Type of company: Limited Liability Company (LLC)

The initial charter capital for the business nearly is: 640.000.000 VND

★ Company Introduction



Company Description



Amount of member's investment capital



Nguyen Quang Huy



Lai Hong Linh



Phạm Tu Uyen



Tran Thi Huyen Tram



Nguyen Hong Nhung



Company Introduction



Product

The store's products sell healthy foods and drinks

Business goals

FreshFit Delights wants to serve the most delicious meals to customers without them having to worry too much about whether the dish is too fatty for their weight loss cycle

Targeted customer

Income: Good level or higher
Gender: Male and female
Age: 20 - 40 years old
Location: Living and working around Village 3, Thach Hoa, Thach That, Hanoi

Vision

By 2028, it will become the number one healthy restaurant in Hoa Lac, loved and respected by customers

Mission

Change the view on healthy meals, help people have a healthy life by providing quick menus - beautiful, beautiful skin - good for health.

Core values

Integrity: Be honest and straightforward
Responsibility: Be responsible to customers and associates
Compliance: Comply with work
Trust: Believe in the development direction

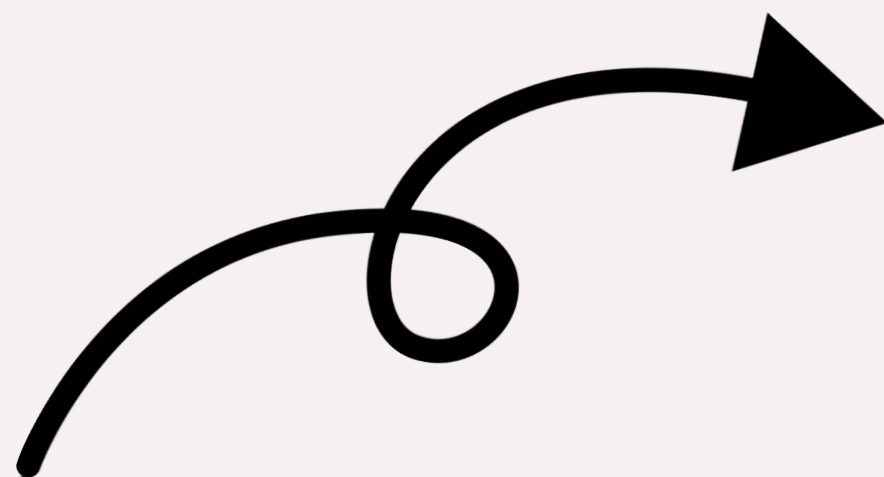


MARKET RESEARCH

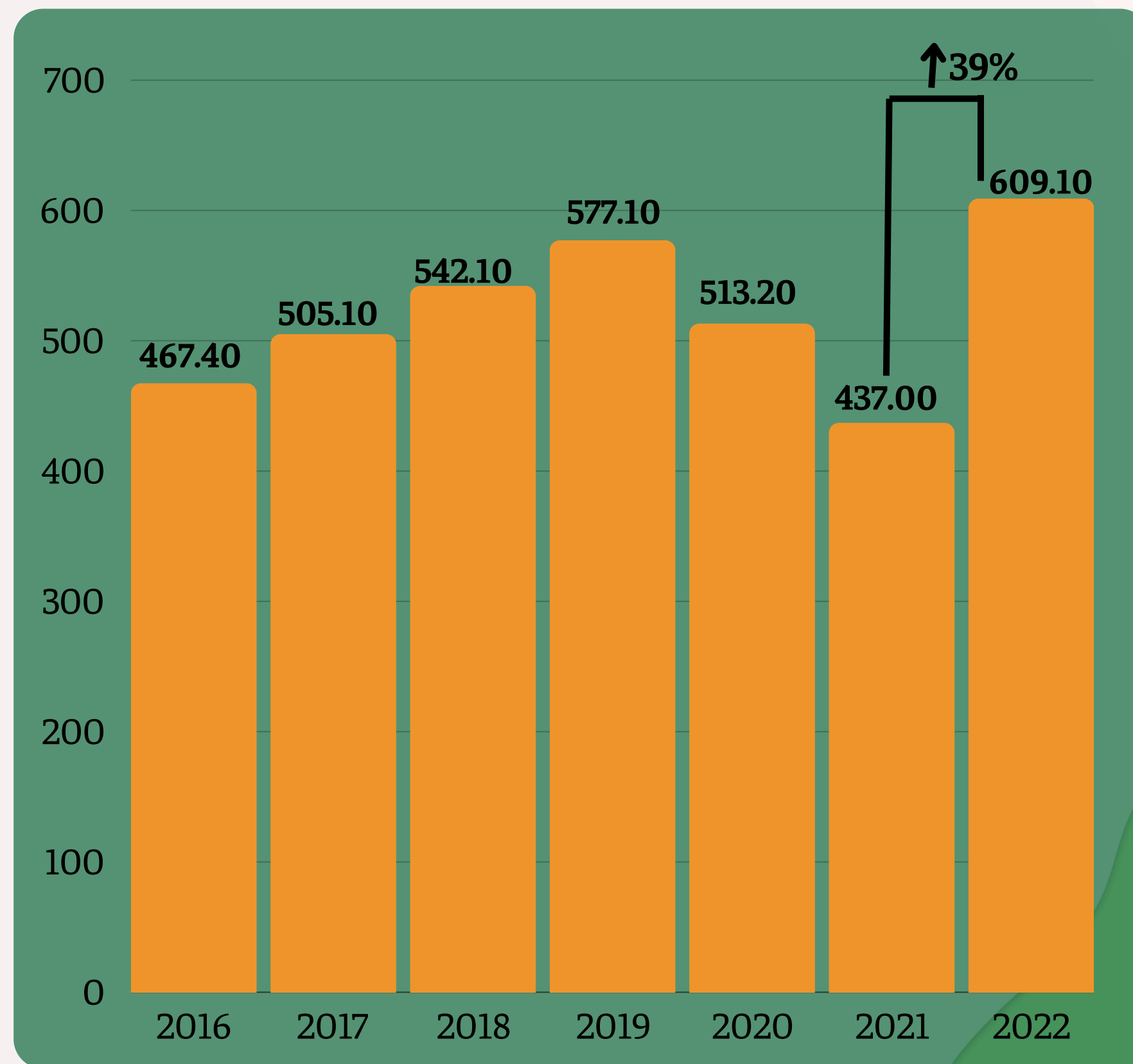
- ★ Market Assessment
- ★ Market Trend Analysis
- ★ Market Analysis
- ★ Customer Segmentation
- ★ Value Proposition



Market assessment



Overall analysis of the F&B market



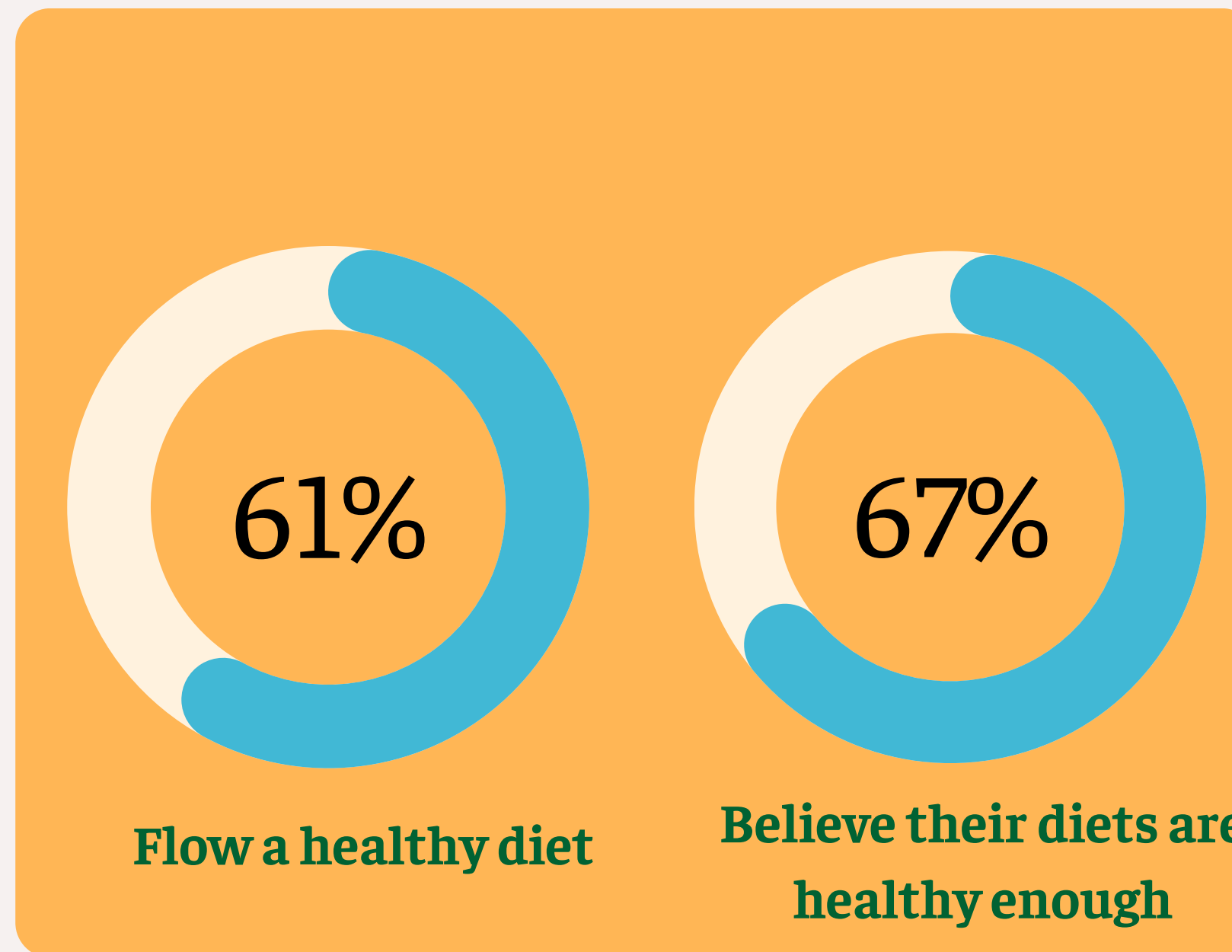
F&B service revenue in Vietnam in 2022 Source: (iPOS.vn, 2023)



Market assessment



Overview of the healthy food market



Statistics about following a healthy and believing diets are healthy enough Source: (Cimigo, 2022)



Market assessment

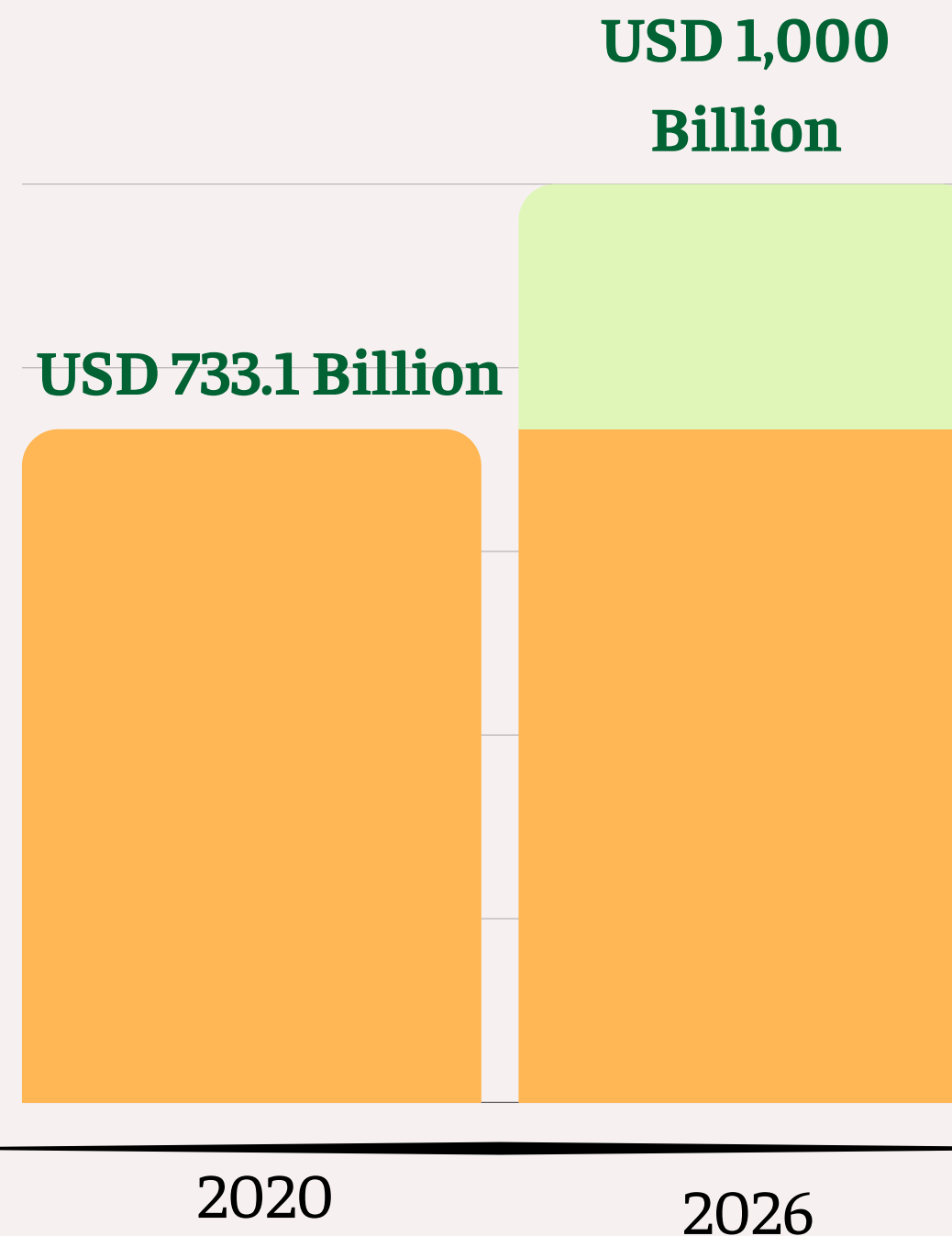


Global Market for Health and Wellness Foods

Market forecast to grow at CAGR of 6 %



Overview of the healthy food market



Global market for health and wellness foods. Source: globenewswire.com



★ Market Trend Analysis

★ In Vietnam, risks from climate change and environmental pollution are increasingly clearly recognized by middle-class Vietnamese consumers

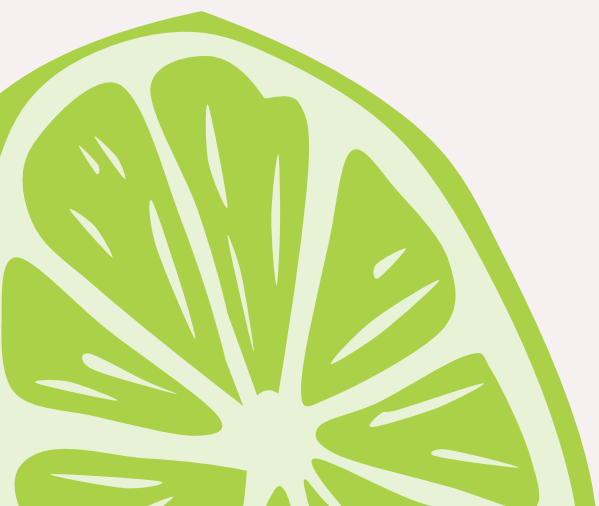


Changing consumer perception of eating habits



Trends in customer needs and behavior regarding Eat clean food

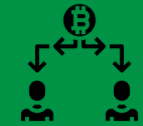
- Vietnamese people form the habit of eating clean
- Willing to pay



★ Market analysis



Direct Competitors



Indirect competitors



Potential Competitors



Lesson and practical
experience








Market analysis



Direct Competitors



	Joseph Healthy Rice	An Anh	Mother Butter Kitchen
Address	Hoa Lac, online	Hoa Lac, online	Hoa Lac, online
Service	Providing brown rice, salads, and sauces - delicious, clean, and high-quality	Provide salad, chicken soup, and brown rice	Providing brown rice, salad, and fast-food
Price(vnd)	40.000 - 50.000	15.000 - 40.000	35.000 - 45.000
Social media			

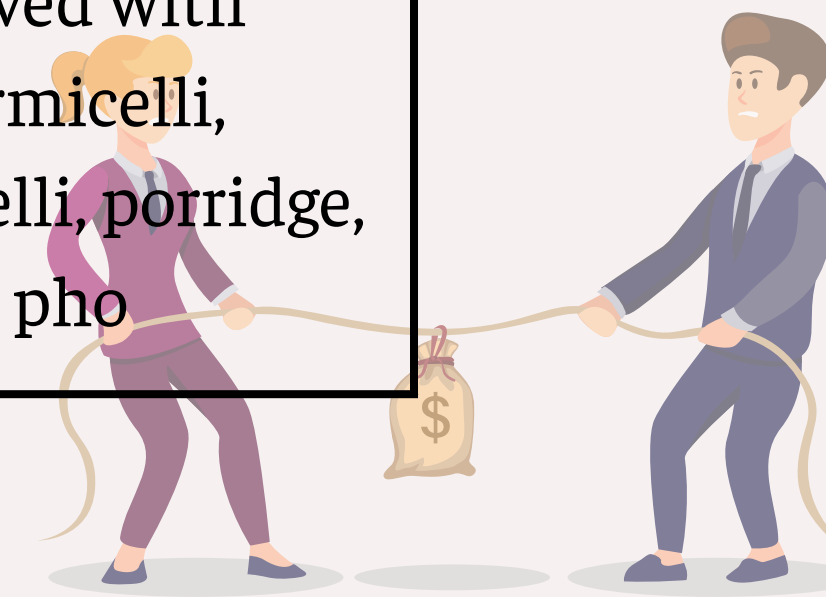


Market analysis



Indirect Competitors

Restaurant	Thu Thuy	Hoa Lac Food	Bep Anh Beo
Place	Hoa Lac	Hoa Lac	Hoa Lac
Price(vnd)	25.000 -50.000	30.000 - 45.000	35.000 - 50.000
Service	Rice per set: white rice served with food and drink	Rice per set: white rice served with food and drink Served with vermicelli, vermicelli, porridge, pho	Rice per set: white rice served with food and drink Served with vermicelli, vermicelli, porridge, pho





Market analysis

Potential Competitors



In Hoa Lac, there are many investors in food and drink. Specifically, here is the Manh Quan supermarket; they sell necessities, food, etc. With economic potential, they may invest in the clean food market if they see the needs of people here.



Thon3, Hoa Lac,
Thach That, Ha Noi





★ Customer Segmentation



Demographic



Geographic



Behavioral



Psychology



★ Customer Segmentation

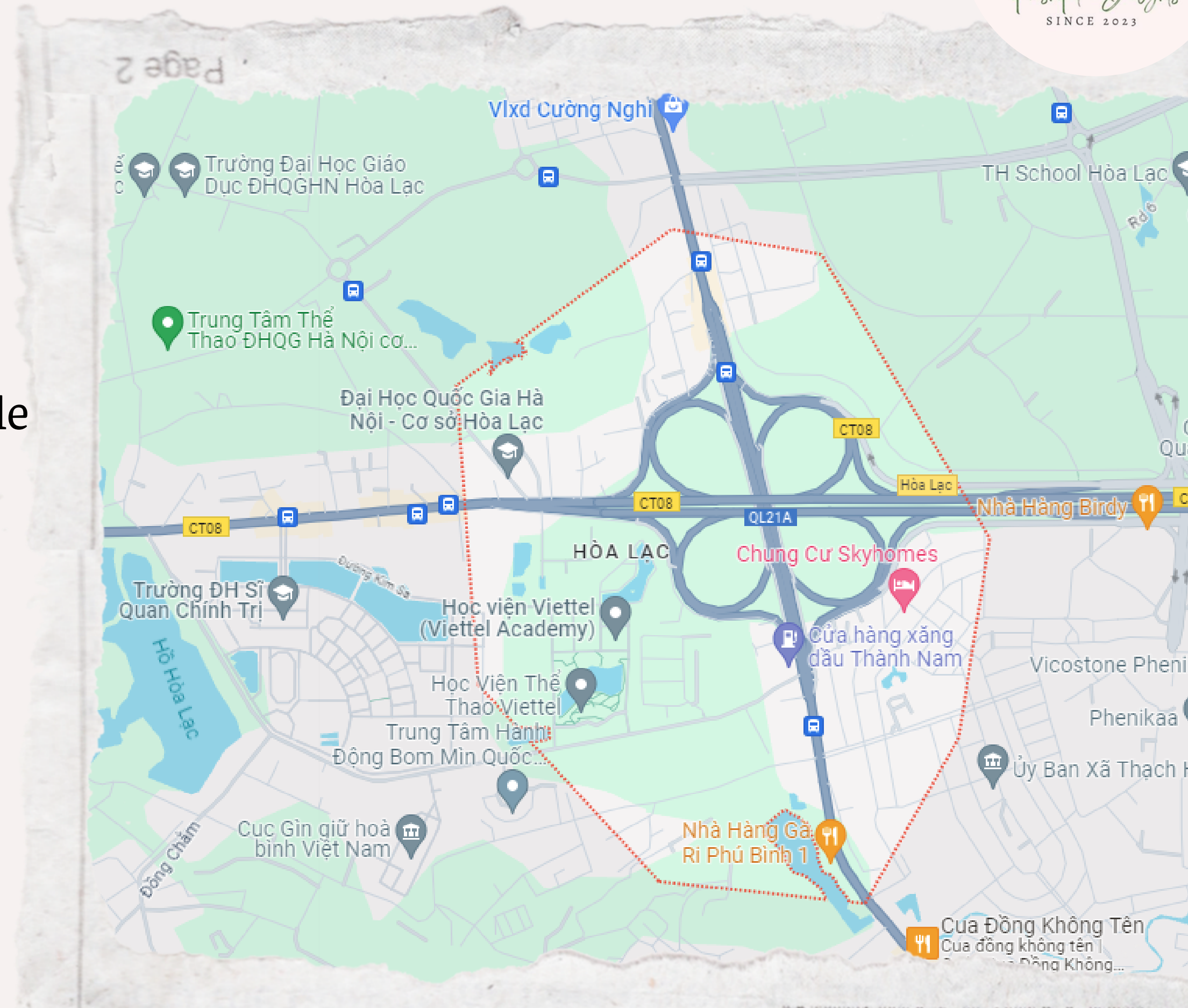
Geographic



📍 Location: Thạch Thát District Ha Noi

👥 Population of the district 242,786 people

👤 Density: 1.460 people /km²



★ Customer Segmentation

Demographic

 Primary group: 25-35 ages

 Subgroup: 35-45 age

 Income: 10-30 million per month

 Job type: Students, Office staff, Workers



★ Customer Segmentation

Psychographic



- People choose a menu-based diet to ensure health and lose weight.
- People go to stores that sell clean food.
- People who care about health will enjoy these experiences.

Have you ever eaten “eatclean” ?

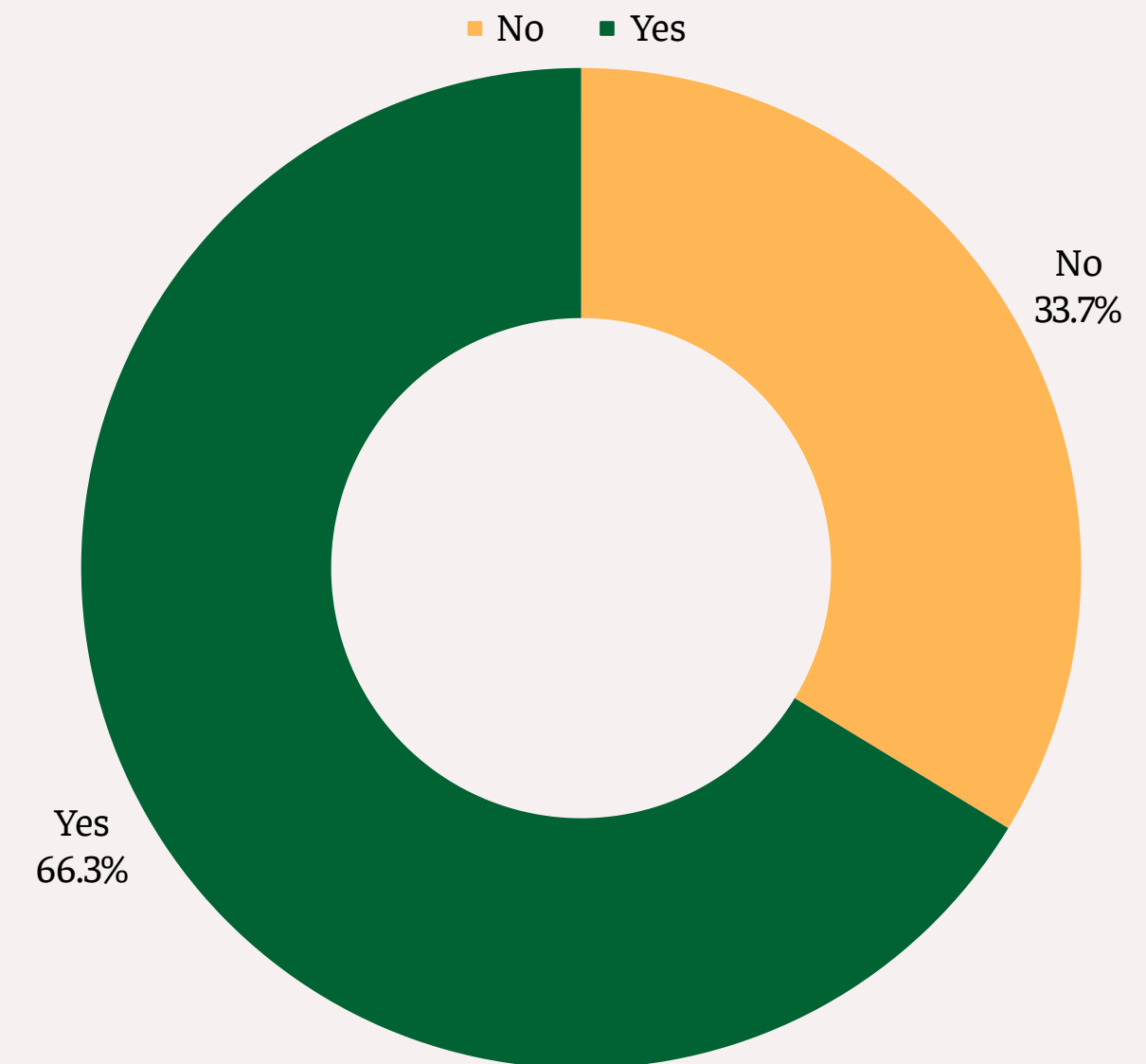
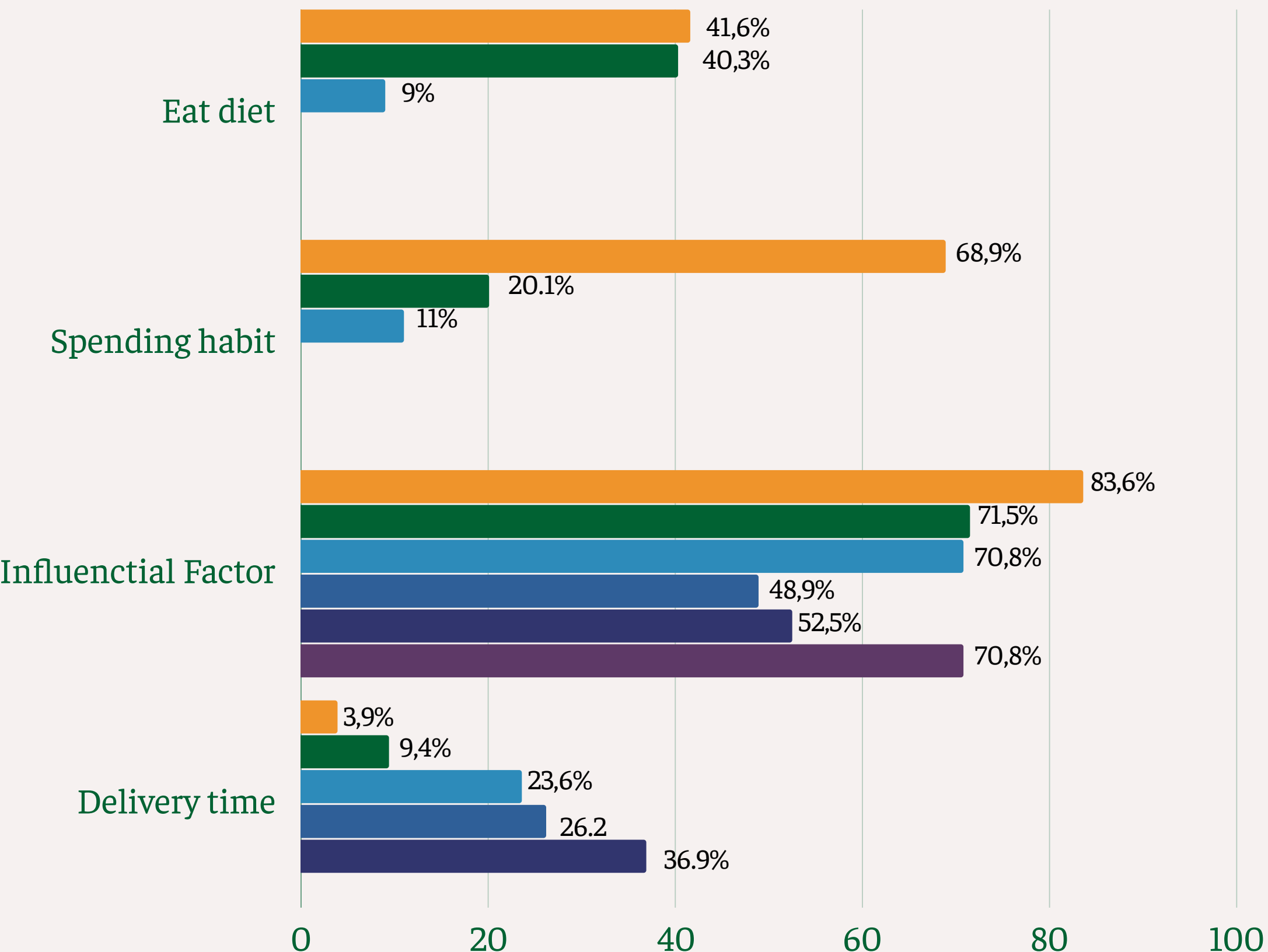


Figure 17: Interests for eat clean diet according to FreshFit Delights survey

★ Customer Segmentation

Behavioral





Value propositions

Value proposition

NUTRITION



Product value



- Committed to product quality
- Ensure food hygiene and safety during production and packaging
- Bring value to consumers

Guaranteed nutritional value



- Balanced diet
- Nutritional values vary by recipe
- Calculate calories for each meal in accordance ★

Service quality



- Satisfaction
- Caring
- Patience

Design the suitable space



- Peace of mind when experiencing a friendly space
- Although not high-end, it is clean
- Creating excitement in every product purchase.

SWOT Analysis



Strength

- The product has clean, clear ingredients
- Dynamic founding team passionate about cooking
- Reputable source, diverse and quality products

Weaknesses

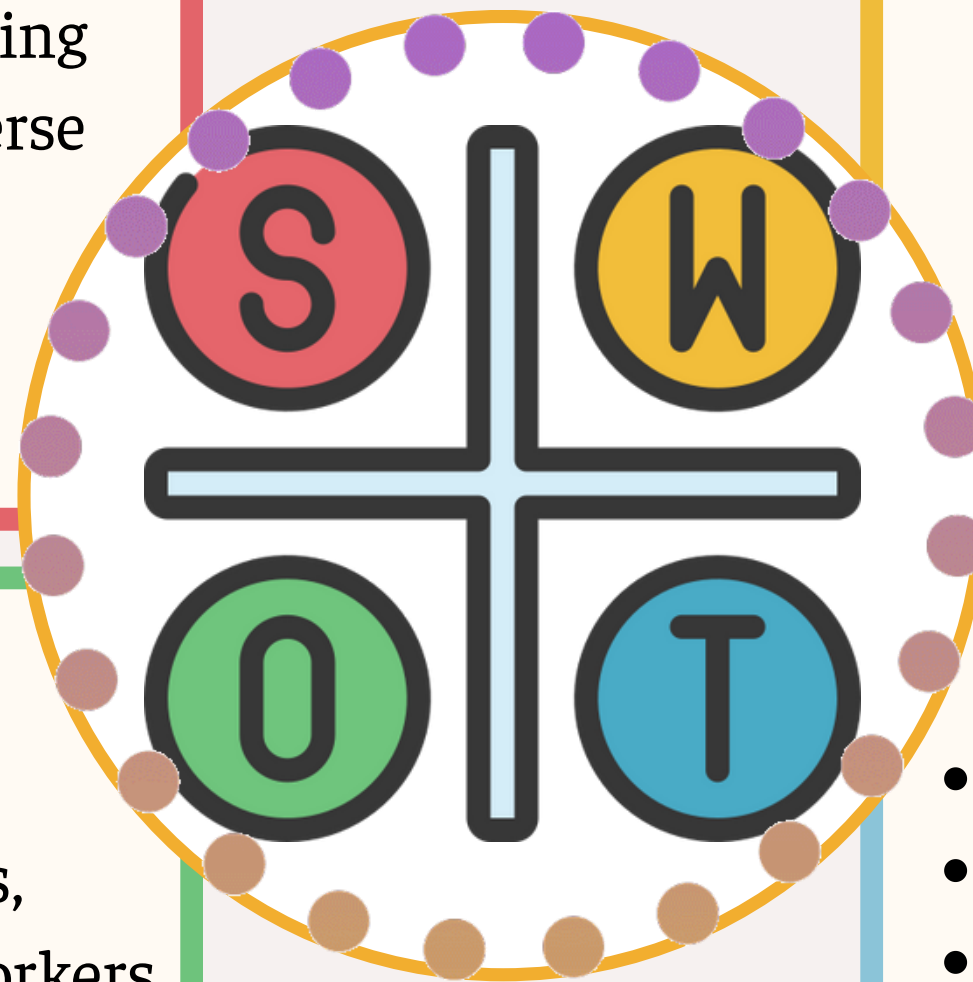
- Products need to be more diverse
- Lack of experience operations management
- Short product shelf life

OPPORTUNITIES

- The residential area is crowded with students, lecturers, and office workers
- The demand for clean food is increasing
- The development of social networks

Threats

- Competitors
- Safety regulations
- Raw material price fluctuations: Raw material price fluctuations affect the ability to provide products to customers at the best prices





KEY ACTIVITY PLAN

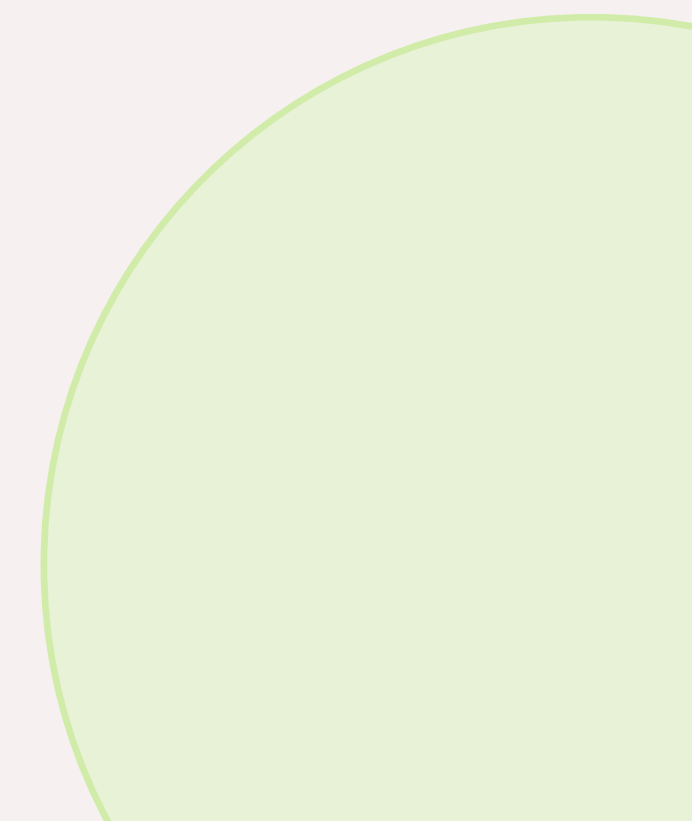
★ Key activities

★ Company structure

★ Key partners

★ Key resources

★ Marketing



★ Key activities

Production Management

Store Management

Serving

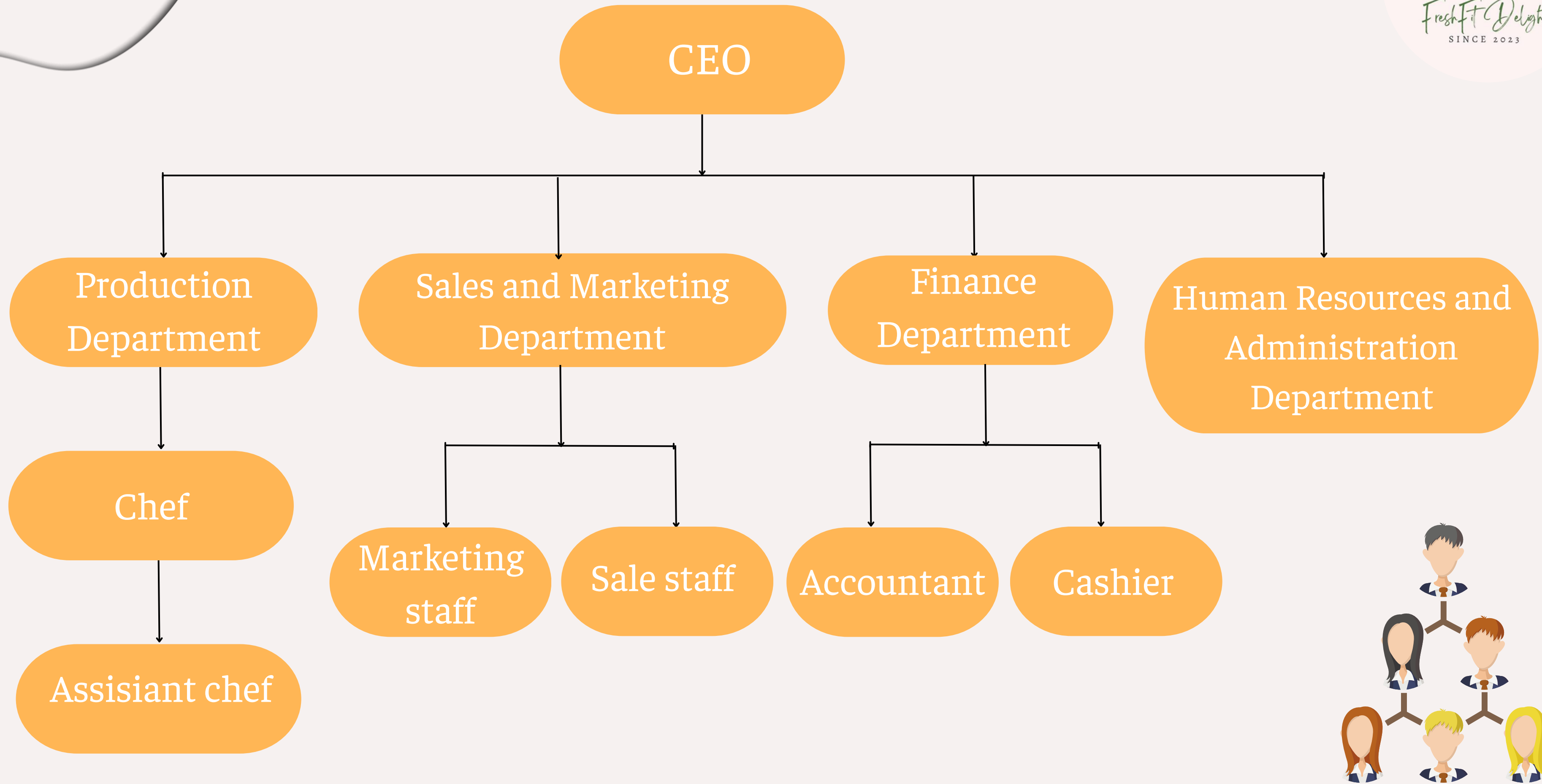
Marketing and Sales

Financial activities

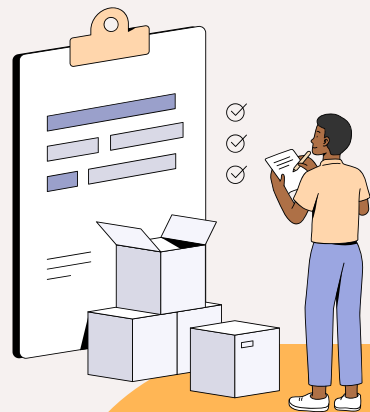
Customer Care



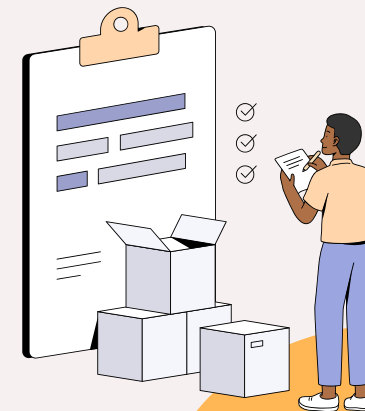
★ Company structure



Ingredient Suppliers



Sendo Farm is also a supplier that meets Vietgap standards. Sendo Farm's products are guaranteed in terms of origin and product quality.



Dung Ha Development Joint Stock Company specializes in providing clean food, grown and cared for according to the process from farms nationwide to consumers.

Image, brand identity partner



Hoang Kim Advertising and Printing Company is known as a professional unit in advertising design and construction

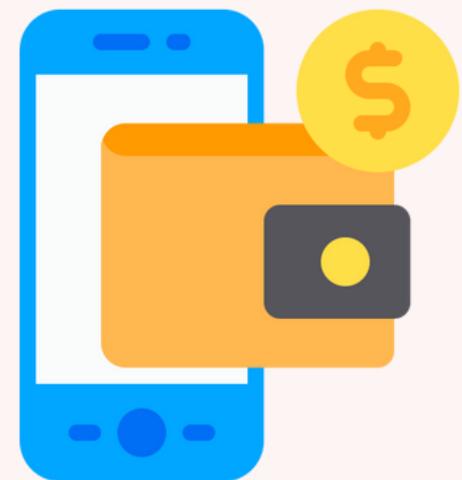


★ Key partners

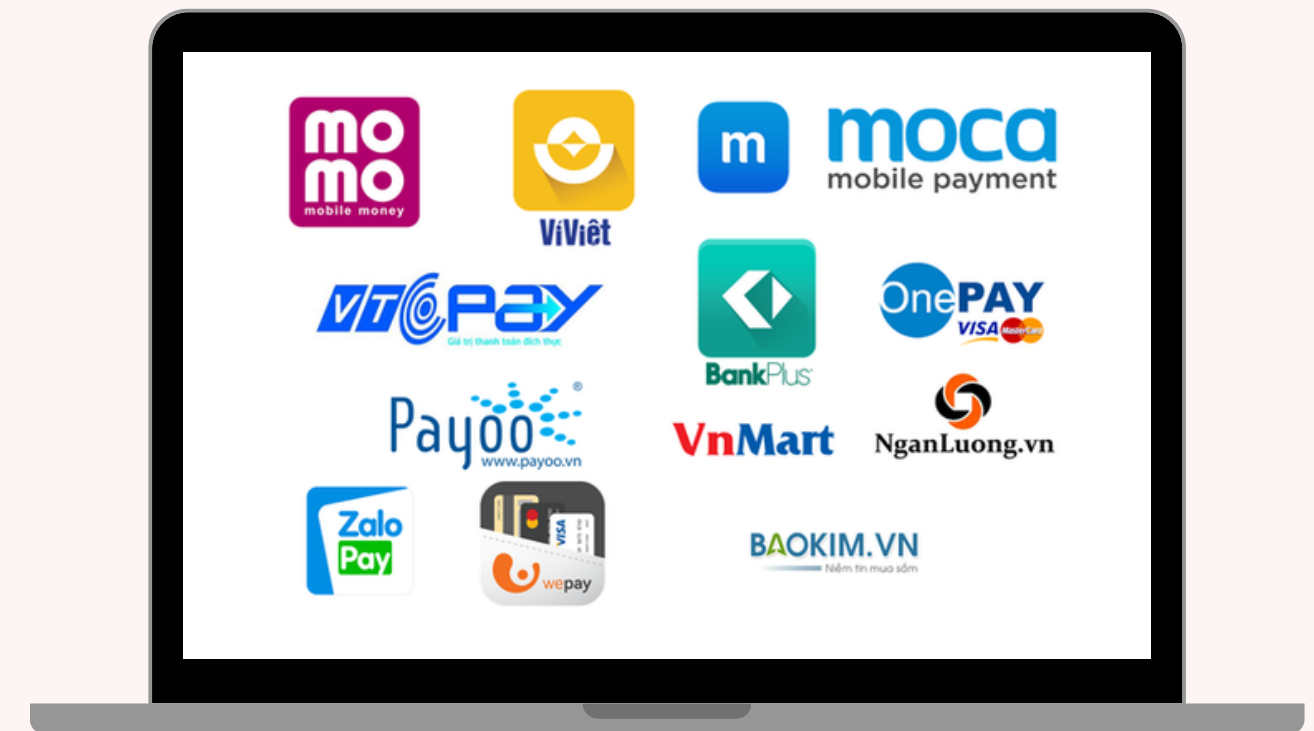
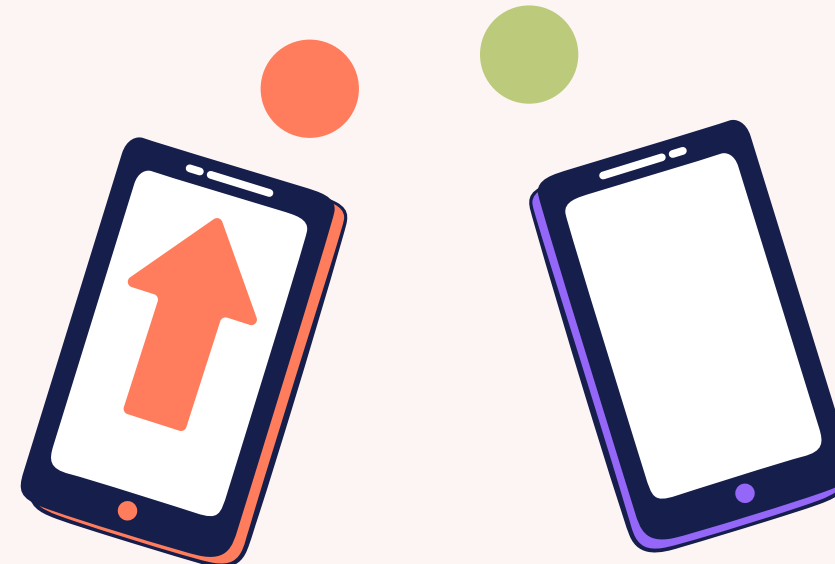
Payment service partner



Card Payment



E- wallet payment



★ Key Resources



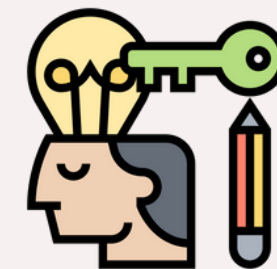
VND 400,000,000
+
VND 240,000,000



Financial resources



**FreshFit Delights
maintain its legitimacy
and differentiate itself
from other
competitors.**



Intellectual property





Marketing 7Ps



Product



Rice made from brown rice
Brown rice kimbap



Nutrition Fact

200-300 Calories	5-10g Protein
30-40g Carbs	

Order Now



Rice made from brown rice
Chicken breast brown rice



Nutrition Fact

300-400 Calories	20-30g Protein
40-60g Carbs	

Order Now



Drinks
Celery juice mixed with flavors



Order Now

Figure: Brown rice

Figure: Drink



Marketing 7Ps

Price

Breakfast menu FreshFit Delights



Kimbap

45.000
vnd



Brown rice

40.000
vnd



Juice

30.000
vnd



CANVA STORIES

009

CNVFILLM



Marketing 7Ps

Price



Selling Price = Cost Price Per Unit + Profit



How much do you spend on a meal ?

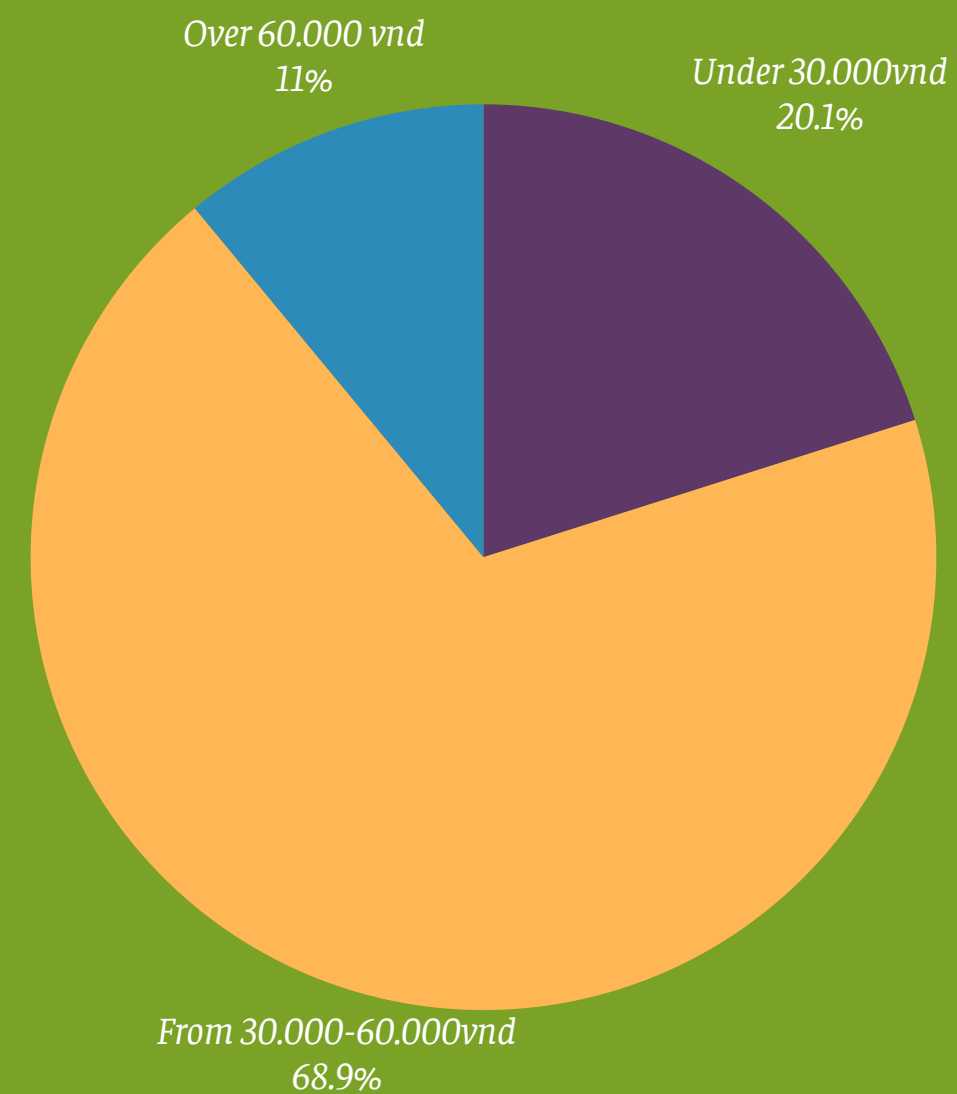


Figure: Product price survey

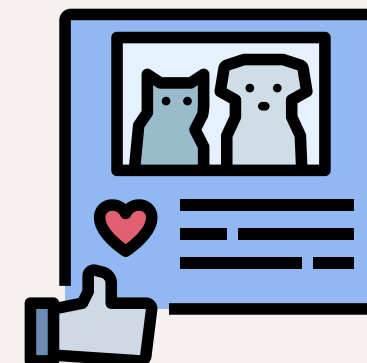
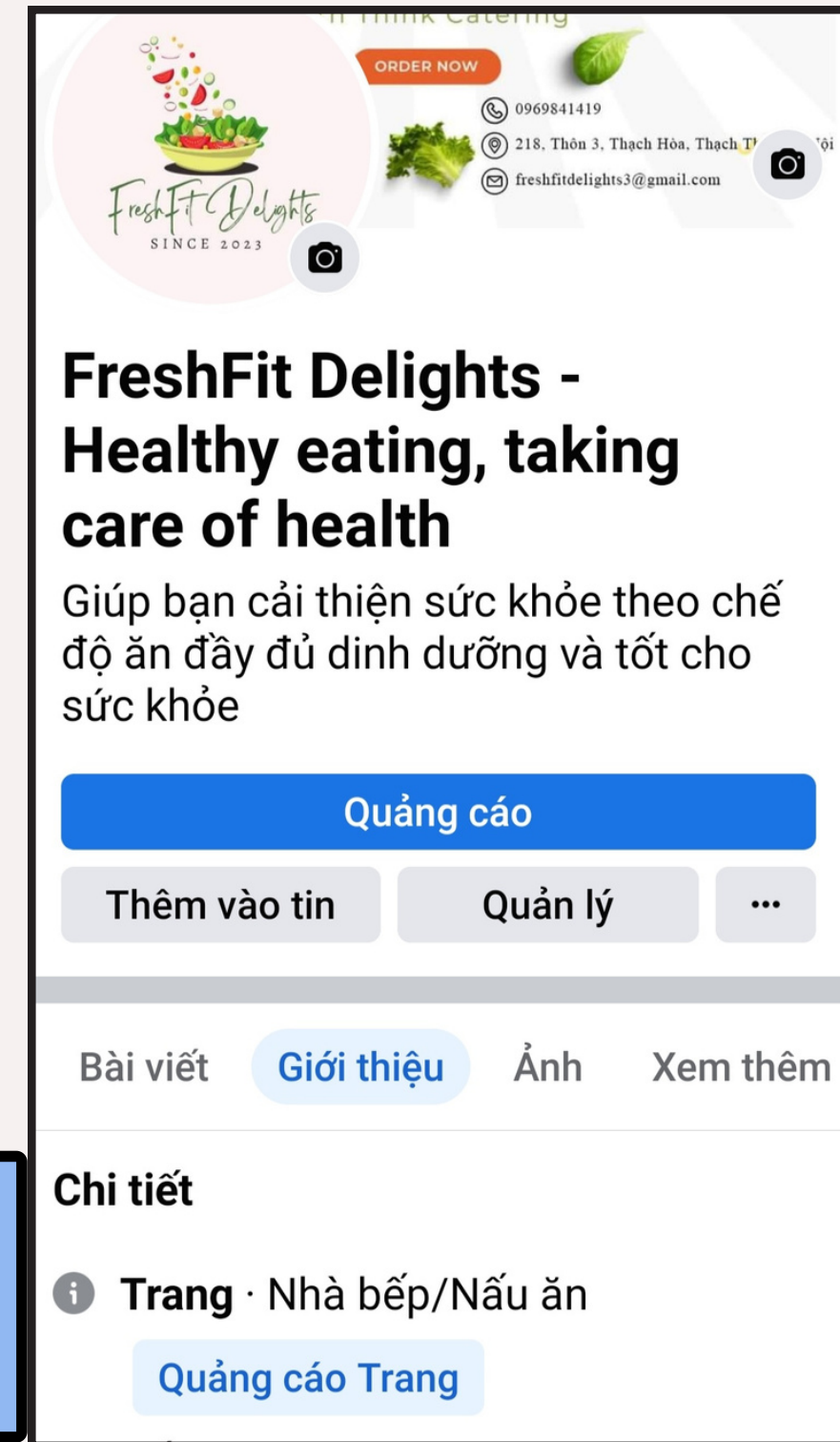


Marketing 7Ps

Place



Store Channel



Online Channel



Marketing 7Ps

Promotion



Communication & Promotion Channels

Point of purchase

Digital channels

Other communication
channels

Eat Better
with Think Catering

ORDER NOW

0969841419
218, Thôn 3, Thạch Hòa, Thạch Thất, Hà N
freshfitdelights3@gmail.com





Marketing 7Ps

Promotion



Advertisement



Sales Promotions

Advertisement & Sales Promotions



Marketing 7Ps



Process

Supplier selection process

STEP 1

Identify the need for suppliers selection, key sourcing requirement.

STEP 2

Limit suppliers to a selection pool

STEP 3

Determine methods of suppliers evaluation and selection

STEP 6

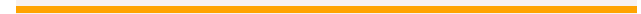
Select a supplier and reach an agreement

STEP 5

Identify potential sources of suppliers

STEP 4

Define sourcing strategy





Marketing 7Ps

Process



SALES PROCESS AT THE STORE

Step 1

Pre-sale

Customer inquiry

Step 2

Sale

Producing and
demonstration

Provide your
thoughts

Customer Decision

Step 3

Post-sale

Payment

Upsell/Cross-sell

Payment collection



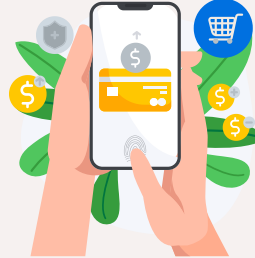


Marketing 7Ps



Process

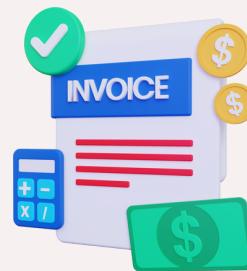
Payment Process



Step 1: Select a payment method



Step 2: Payment confirmation



Step 3: Completing sale invoice





Marketing 7Ps

People



Management team

The management group establishes objectives, distributes tasks, and makes sure that workers are encouraged and have a comfortable place to work.



Customers

For the store to grow in the future, gathering customer data and fostering enduring relationships with customers are essential.



Partners and suppliers

Ensuring a consistent supply of high-quality ingredients, suitable for eatclean products.



Staff

The staff's professionalism, service attitude, and skills directly affect the customer experience.





Marketing 7Ps

Physical evidence

Brand identity

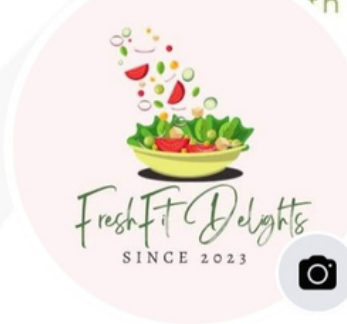


0969841419
Thôn 3, Thạch Hòa, Hòa Lạc
freshfitdelights3@gmail.com





Marketing 7Ps



th Think Catering

ORDER NOW

0969841419

218, Thôn 3, Thạch Hòa, Thạch Thất, Hà Nội

freshfitdelights3@gmail.com

FreshFit Delights - Healthy eating, taking care of health

Giúp bạn cải thiện sức khỏe theo chế độ ăn đầy đủ dinh dưỡng và tốt cho sức khỏe

Quảng cáo

Thêm vào tin Quản lý ...

Bài viết **Giới thiệu** Ảnh Xem thêm

Chi tiết

Trang · Nhà bếp/Nấu ăn

Quảng cáo Trang

Số 218 Thôn 3 Thạch Hòa, Thạch Thất, Hà Nội

Physical evidence

Social media presence





Marketing 7Ps

Physical evidence

Physical store



★ Marketing

*FreshFit Delights Market
Penetration Campaign.*



Pre - Grand opening

Grand opening

After opening



★ Marketing

FreshFit Delights Market Penetration Campaign.



Time Line

Phase 1

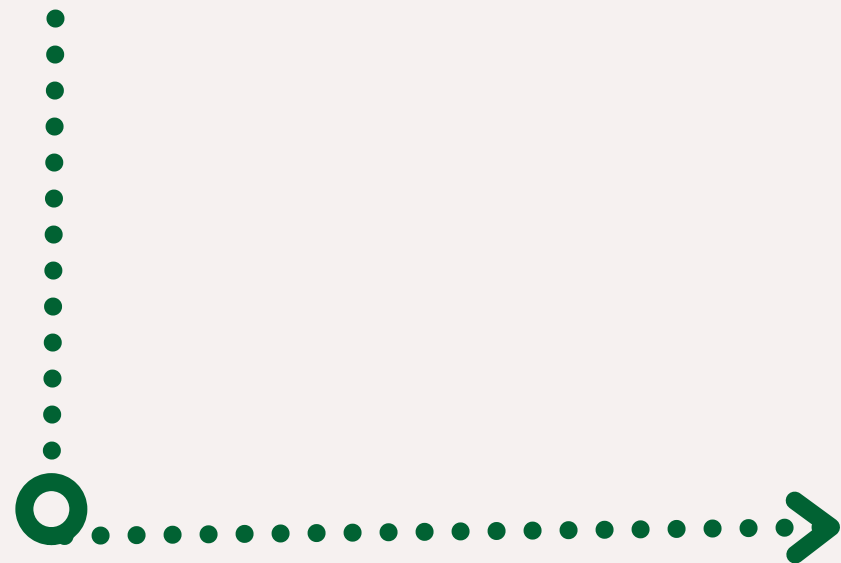
January 2, 2024 - January 14, 2024

Phase 3

January 16, 2024 - December 28, 2024

Phase 2

January 15, 2024



★ Marketing

FreshFit Delights Market Penetration Campaign.



Overview

To promote a range of healthy dishes made from ingredients

Objective

Position the brand as a top choice for complete and satisfying nutrition.

Key Message

"Healthy eating, taking care of health"



Phase 1

Channel	Activities
Social Media	<ul style="list-style-type: none">• Release teaser posts with glimpses of products and benefits on Facebook.• Create countdown posts to build excitement on Facebook. Encourage the audience to share their anticipation using hashtags on Facebook.
Online Promotion	<ul style="list-style-type: none">• Offer pre-order options and early bird discounts online. Generate excitement through online giveaways and contests. Leverage social media platforms to spread the word.• Run ads on Facebook to increase brand awareness. Create short videos on Facebook to introduce FreshFit Delights and product line.

Grand Opening



Phase 2

Channel	Activities
Grand Opening	<ul style="list-style-type: none">Organize a captivating Grand Opening event at FreshFit Delights Store. Conduct a ribbon-cutting ceremony with local dignitaries. Offer free samples of various healthy food items.
Online Promotion	<ul style="list-style-type: none">Posting articles and photos related to the opening ceremony on social networking platforms. Leverage online ads to reach a larger audience. Encourage customers to feedback online and share the event with their networks.
Collateral	<ul style="list-style-type: none">Design and print brochures or flyers highlighting FreshFit Delights Store's commitment to healthy eating. Distribute collateral prior to the event in nearby locations.

Grand Opening



Phase 3

Channel	Activities
Customer Loyalty Program	<ul style="list-style-type: none">Implement a customer loyalty program with exclusive discounts and offers for frequent customers. Send personalized email newsletters with product recommendations and promotions.
Social Media	<ul style="list-style-type: none">Regularly post engaging content related to healthy eating, recipe ideas, and success stories on social media platforms. Encourage user-generated content through contests or challenges.
Collaborations and Partnerships	<ul style="list-style-type: none">Collaborate with local gyms, fitness centers, and health-related organizations.
Customer Feedback and Reviews	<ul style="list-style-type: none">Encourage customers to provide feedback through online reviews, surveys, or social media contests. Monitor and respond to customer feedback promptly.
Online Promotions	<ul style="list-style-type: none">Run ads on Facebook to increase brand awareness.

Grand Opening

★ Marketing

FreshFit Delights Market Penetration Campaign.



Phase 3



HD Gym Tan Xa



FPT University gym,
VoViNam martial arts
practice area



T&T FIT
366 villages 4 Thach Hoa -
Thach That

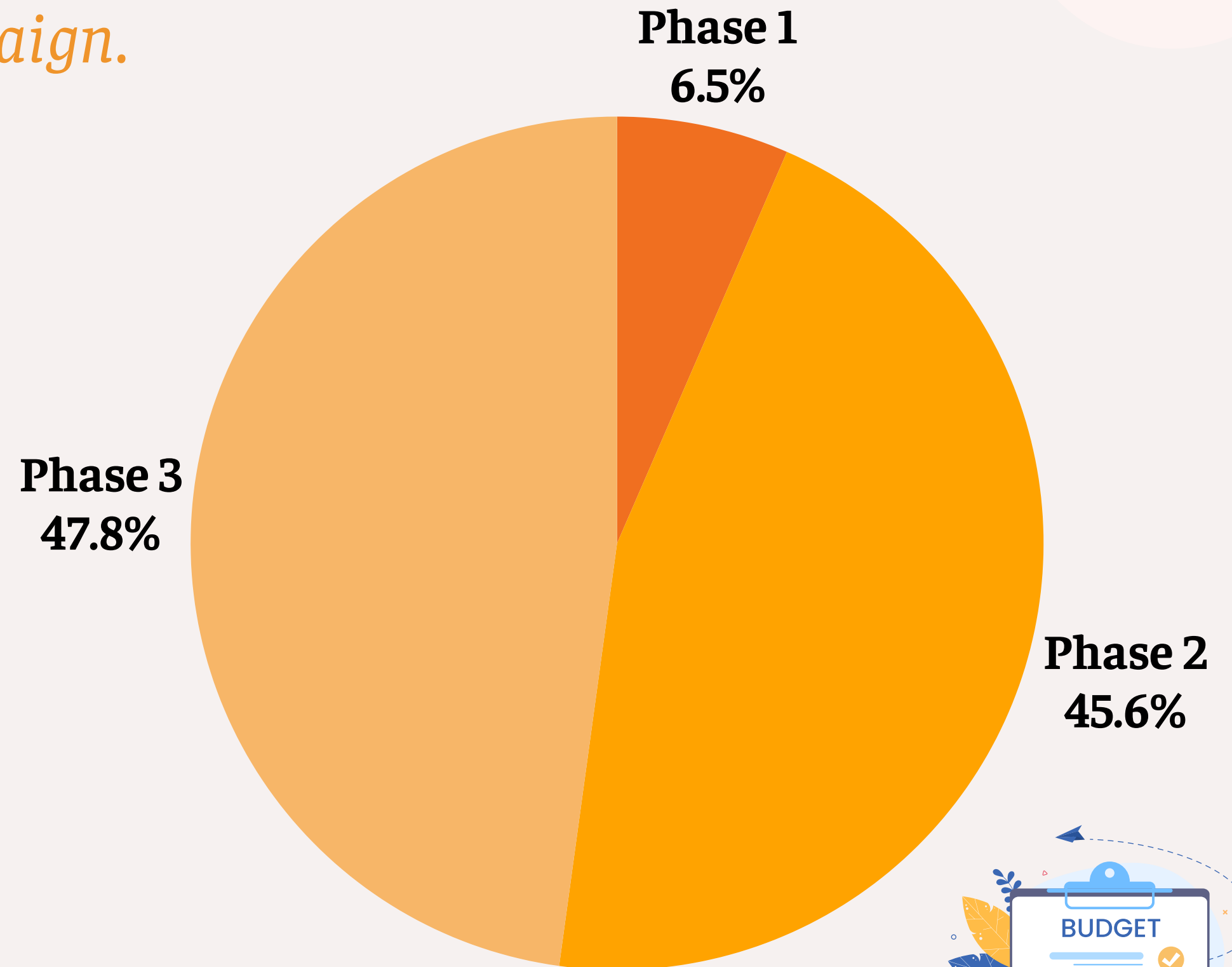
★ Marketing

FreshFit Delights Market Penetration Campaign.

Budget

1. VND 3.000.000
2. VND 21.000.000
3. VND 22.000.000

Σ VND 46.000.000





FINANCIAL ANALYSIS



Initial investment



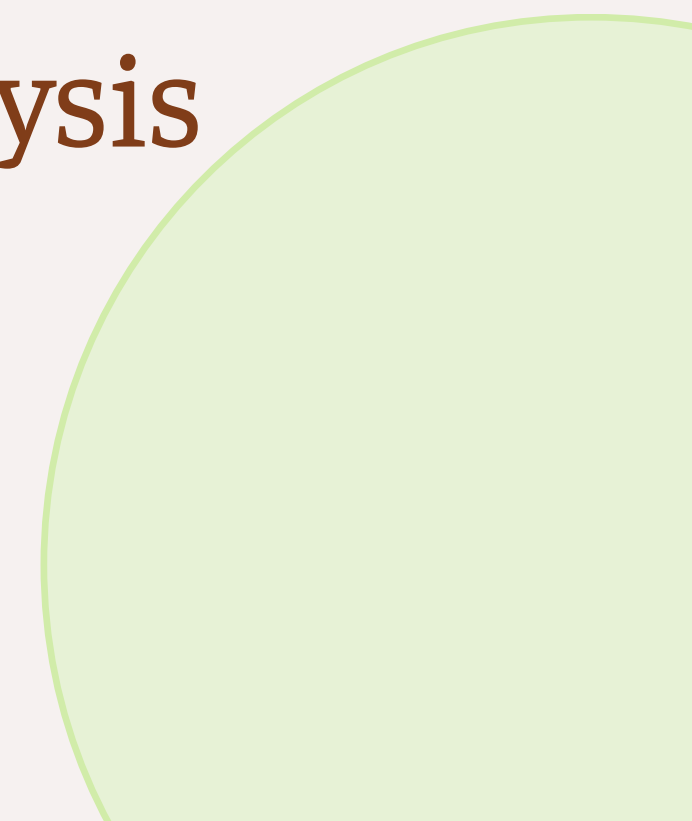
Revenue



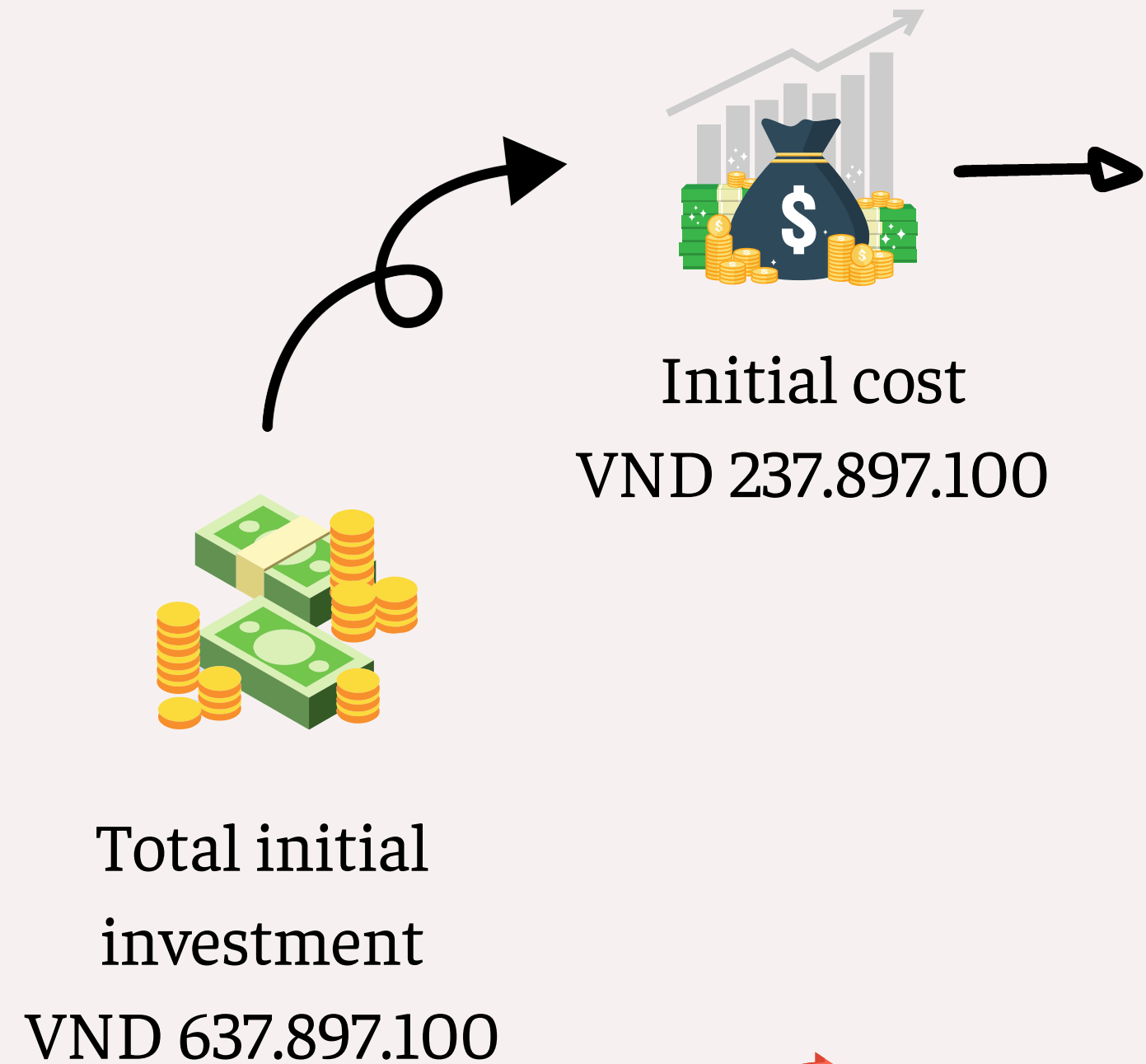
Cost Structure









Financial analysis



★ Initial investment



 Legal procedure VND 9.176.000	 Rent VND 42.000.000	 Furniture VND 39.686.100
 Renovation & Reconstruct fee VND 43.765.000	 Computer, Software VND 8.890.000	 Equipment VND 74.380.000
Other cost VND 20.000.000		





Revenue

Optimistic case

Expected growth rate



Unit : VND

3,000,000,000

2,500,000,000

2,000,000,000

1,500,000,000

1,000,000,000

500,000,000

0

2.188.800.000

2.517.120.000

2.894.688.000

2024

2025

2026





Revenue

Most likely case

Expected growth rate

12%



Unit : VND

2,500,000,000

2,000,000,000

1,500,000,000

1,000,000,000

500,000,000

0

2024

2025

2026

1.915.200.000

2.145.024.000

2.402.426.880





Revenue

Pessimistic case

Expected growth rate

10%



Unit : VND

2,000,000,000

1,500,000,000

1,000,000,000

500,000,000

0

1.641.600.000

1.805.760.000

1.986.336.000

2024

2025

2026



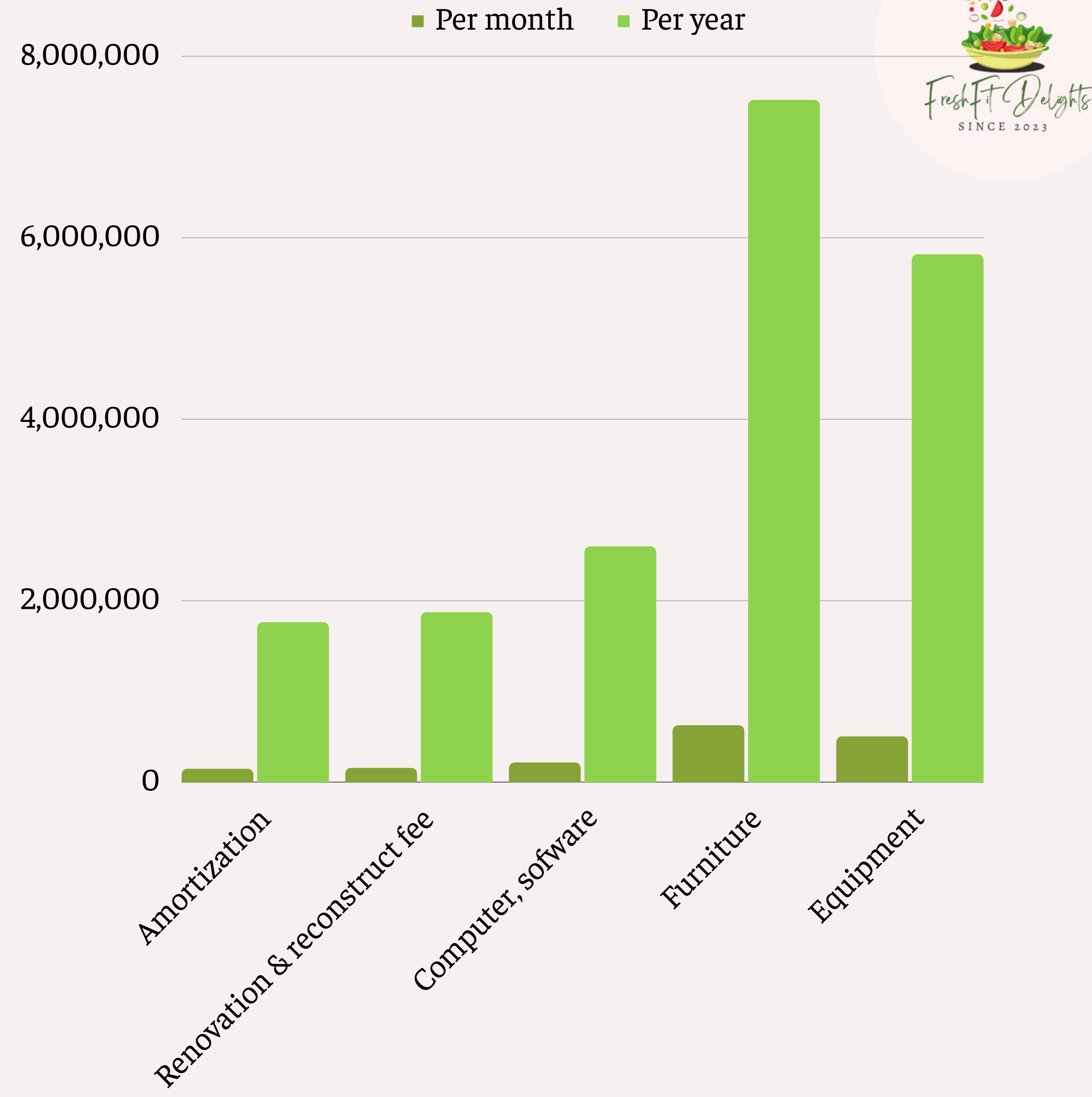


COST STRUCTURE

Depreciation & Amortization

Total depreciation per month: 1.650.113 VND

Total depreciation per year: 19.571.753 VND





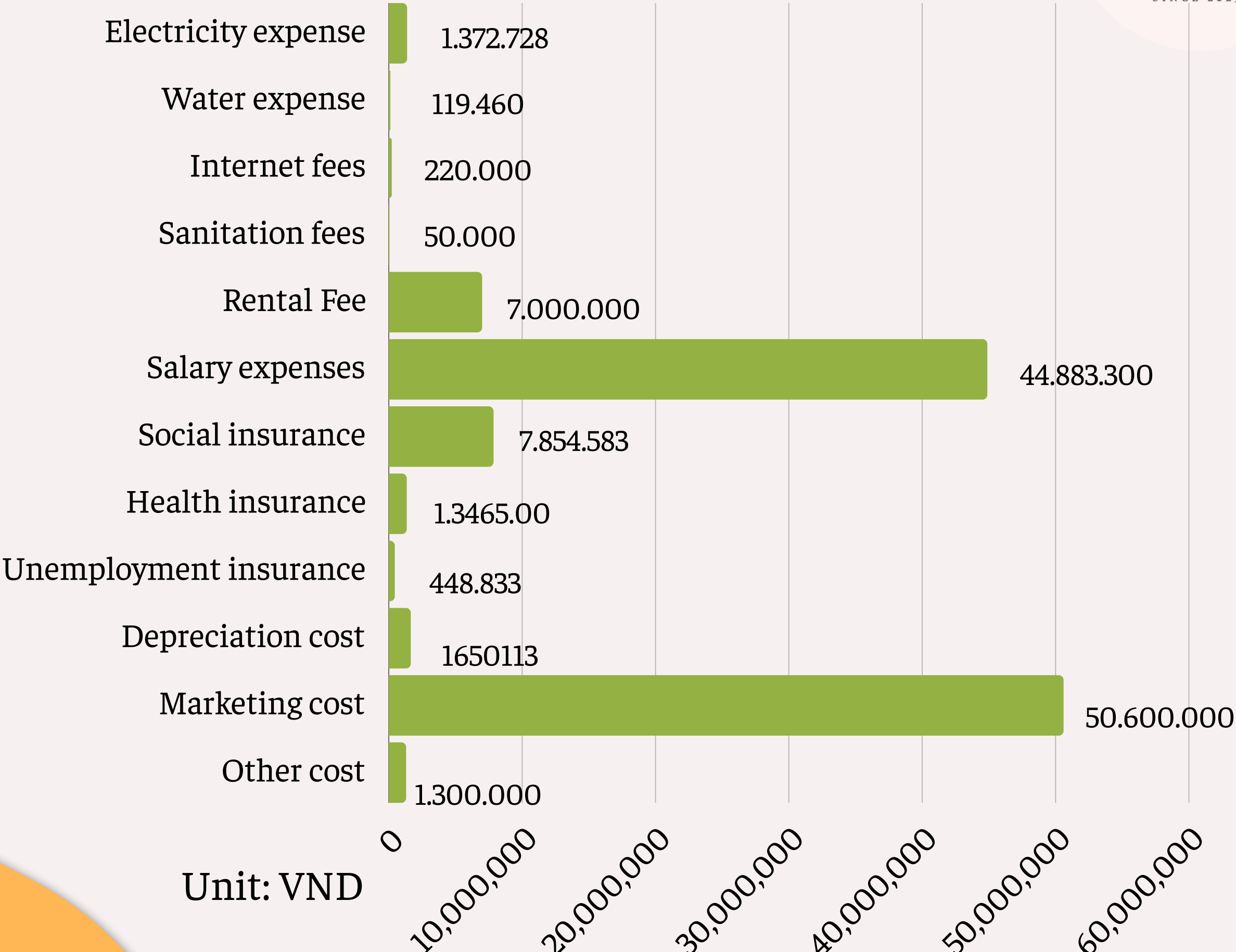
COST STRUCTURE

Fixed cost

Optimistic case

Total per month: 116.845.550 VND

Total one year: 1.402.146.604 VND

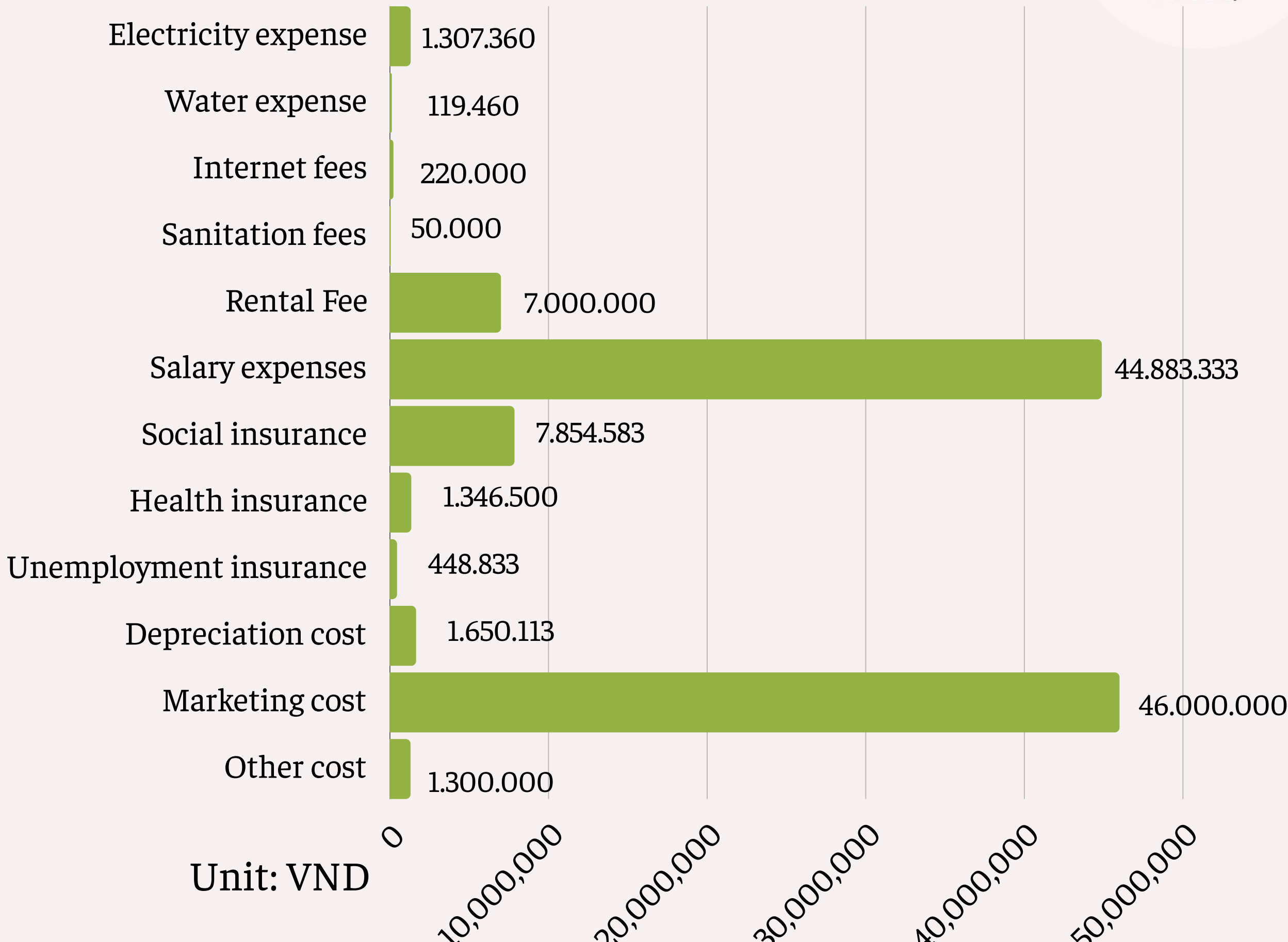


★ COST STRUCTURE

Fixed cost

Most likely case

Total per month: 112.180.182 VND
Total one year: 1.346.162.188 VND





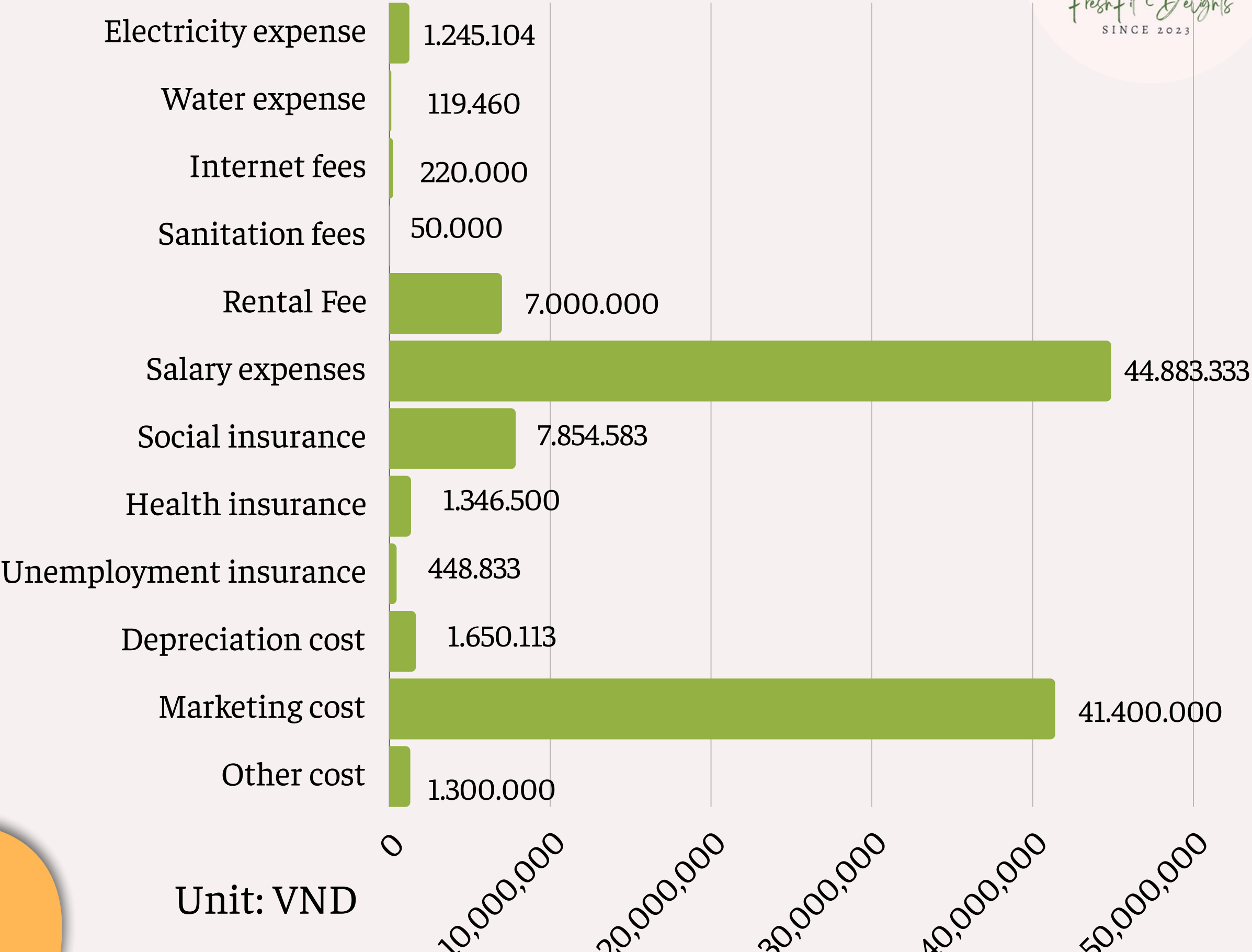
COST STRUCTURE

Fixed cost

Pessimistic case

Total per month: 107.517.927 VND

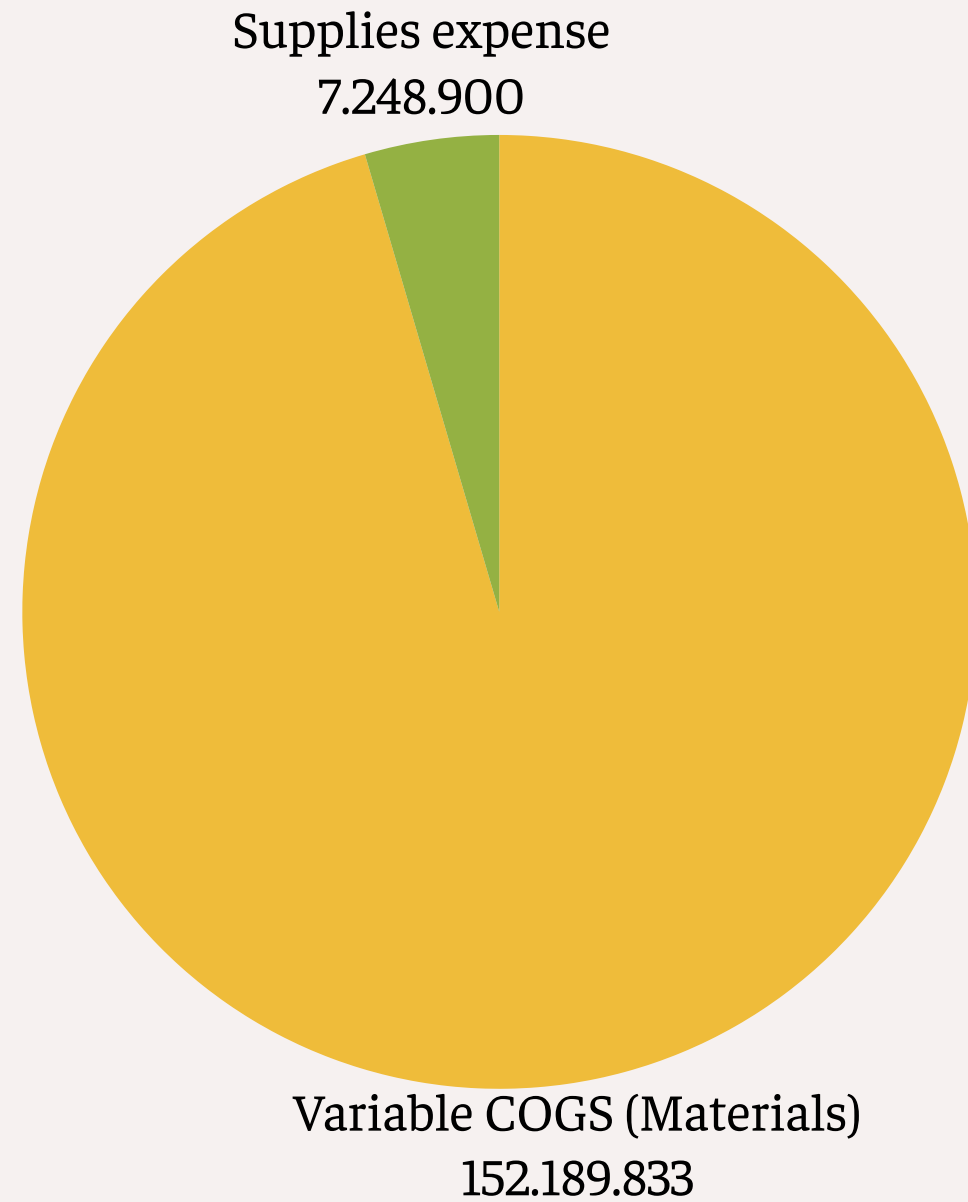
Total one year: 1.290.215.125 VND





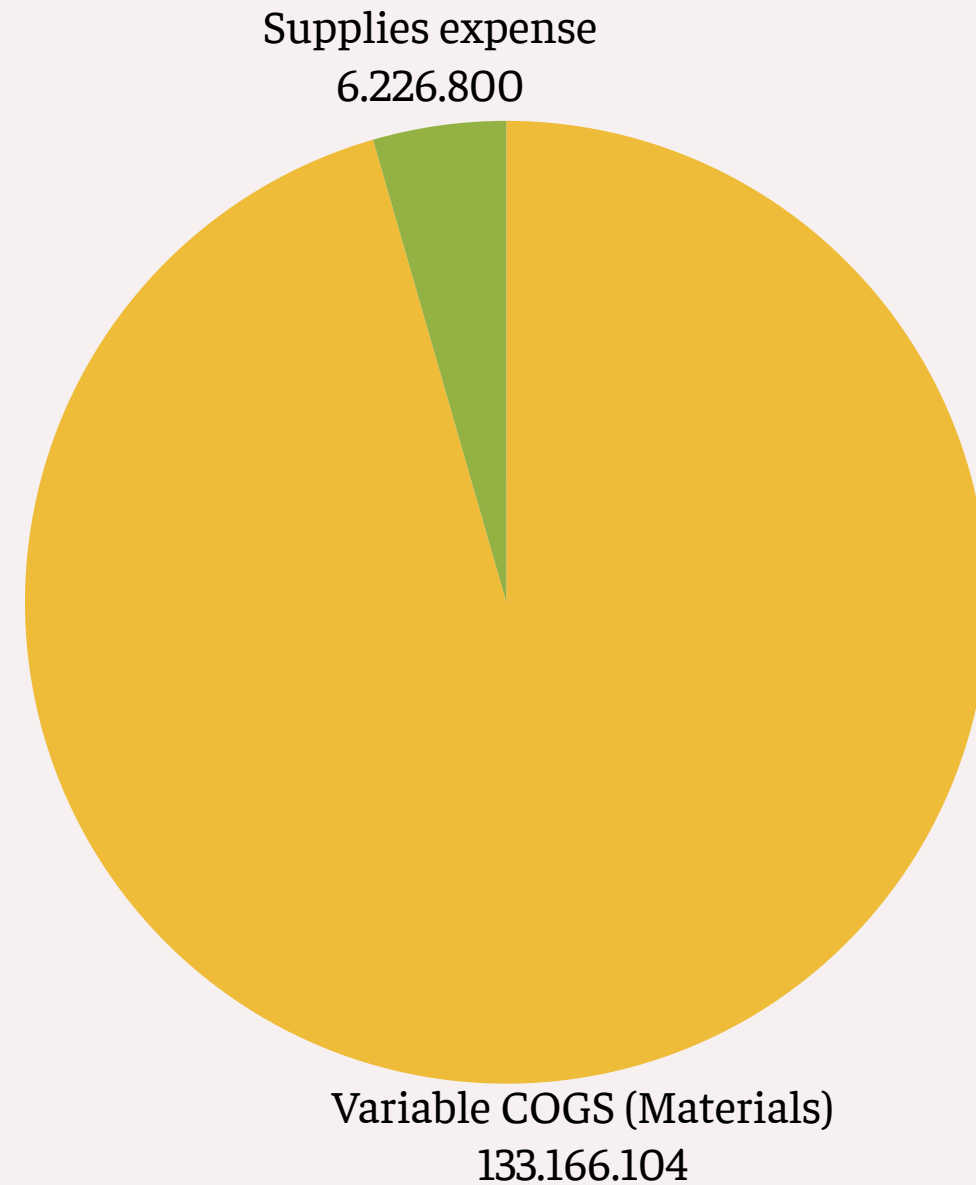
COST STRUCTURE & EXPENSE

Variable cost



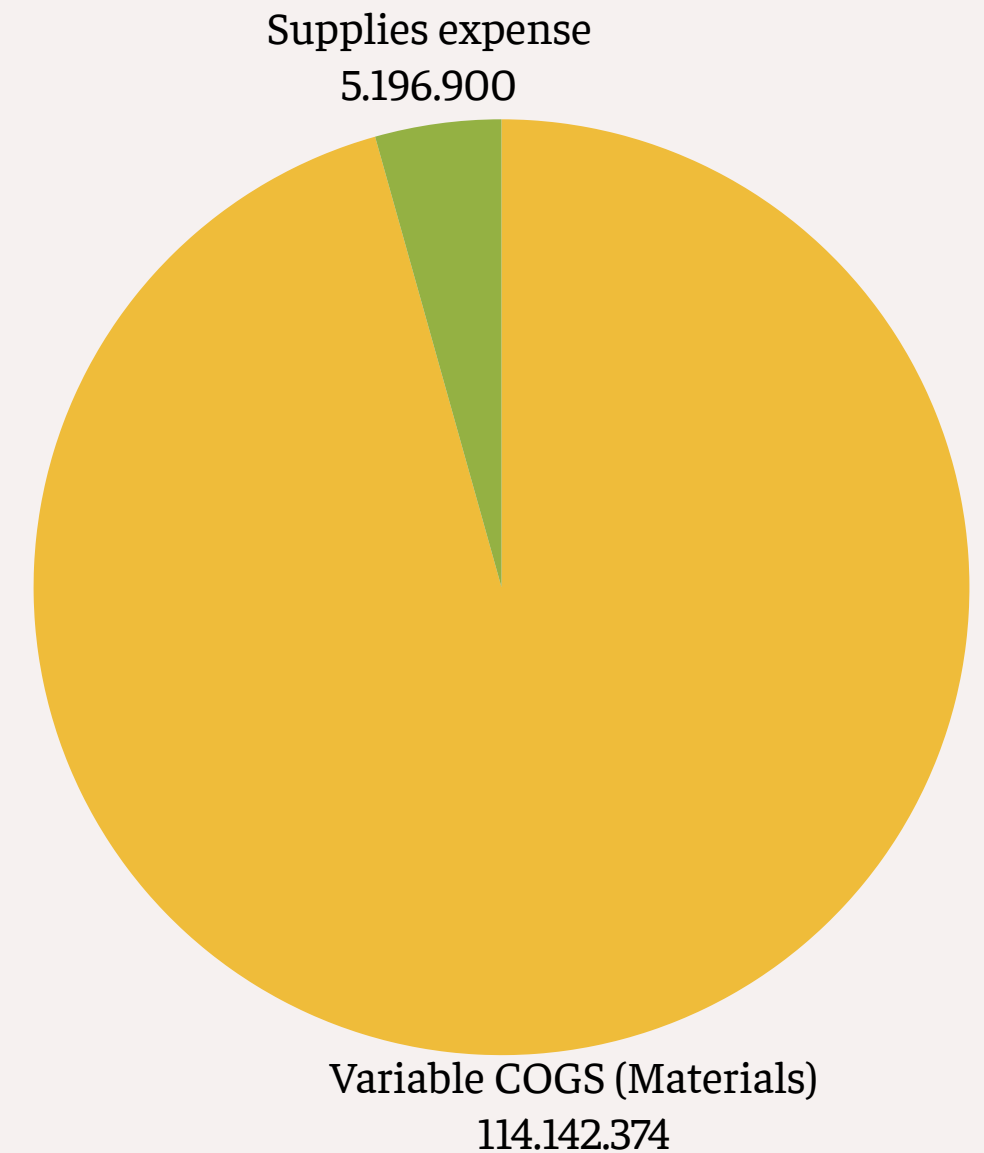
TOTAL :152.189.833 VND

Optimistic case



TOTAL : 133.160.104 VND

Most likely case



TOTAL : 114.142.374 VND

Pessimistic case



Net profit

Optimistic case



Unit : VND

3,000,000,000

2,500,000,000

2,000,000,000

1,500,000,000

1,000,000,000

500,000,000

0

net profit revenue

2.188.800.000

2.517.120.000

2.894.688.000

486.114.328

960.562.668

1.239.805.192

Year 1

Year 2

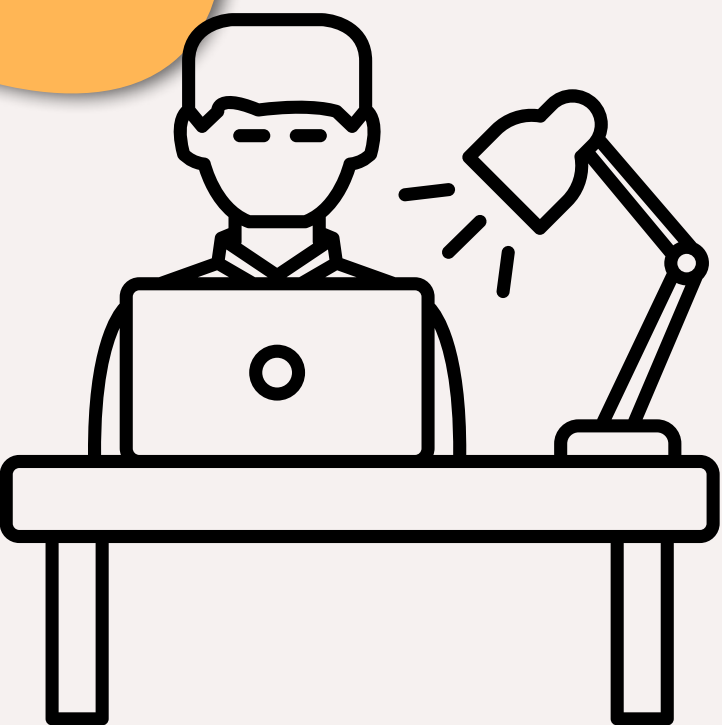
Year 3



Net profit

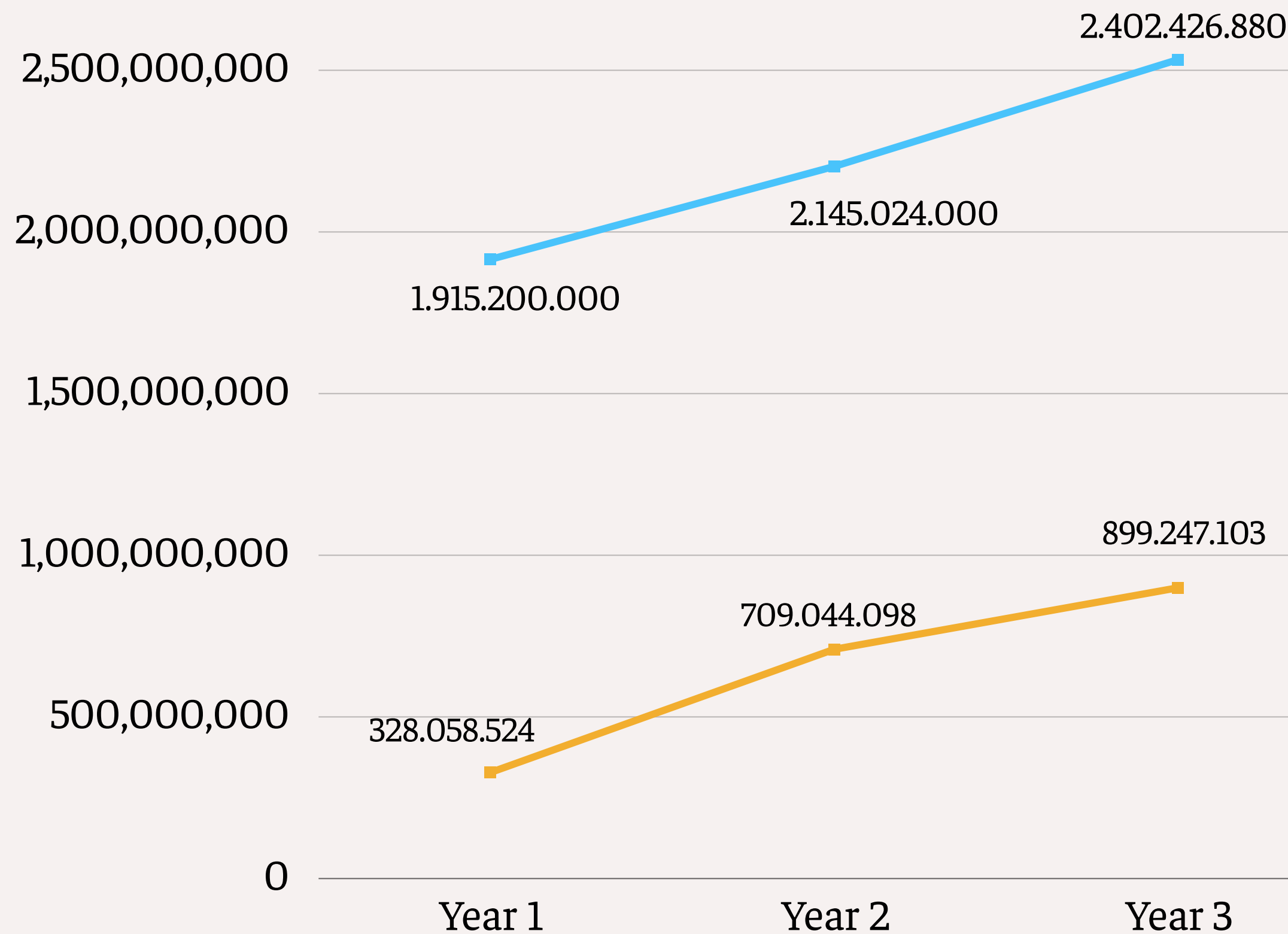


Most likely case



Unit : VND
3,000,000,000

■ net profit ■ revenue





Net profit

Pessimistic case



Unit : VND

2,000,000,000

1,500,000,000

1,000,000,000

500,000,000

0

■ net profit ■ revenue

1.641.600.000

1.805.760.000

1.986.336.000

169.979.078

481.442.568

614.403.159

Year 1

Year 2

Year 3





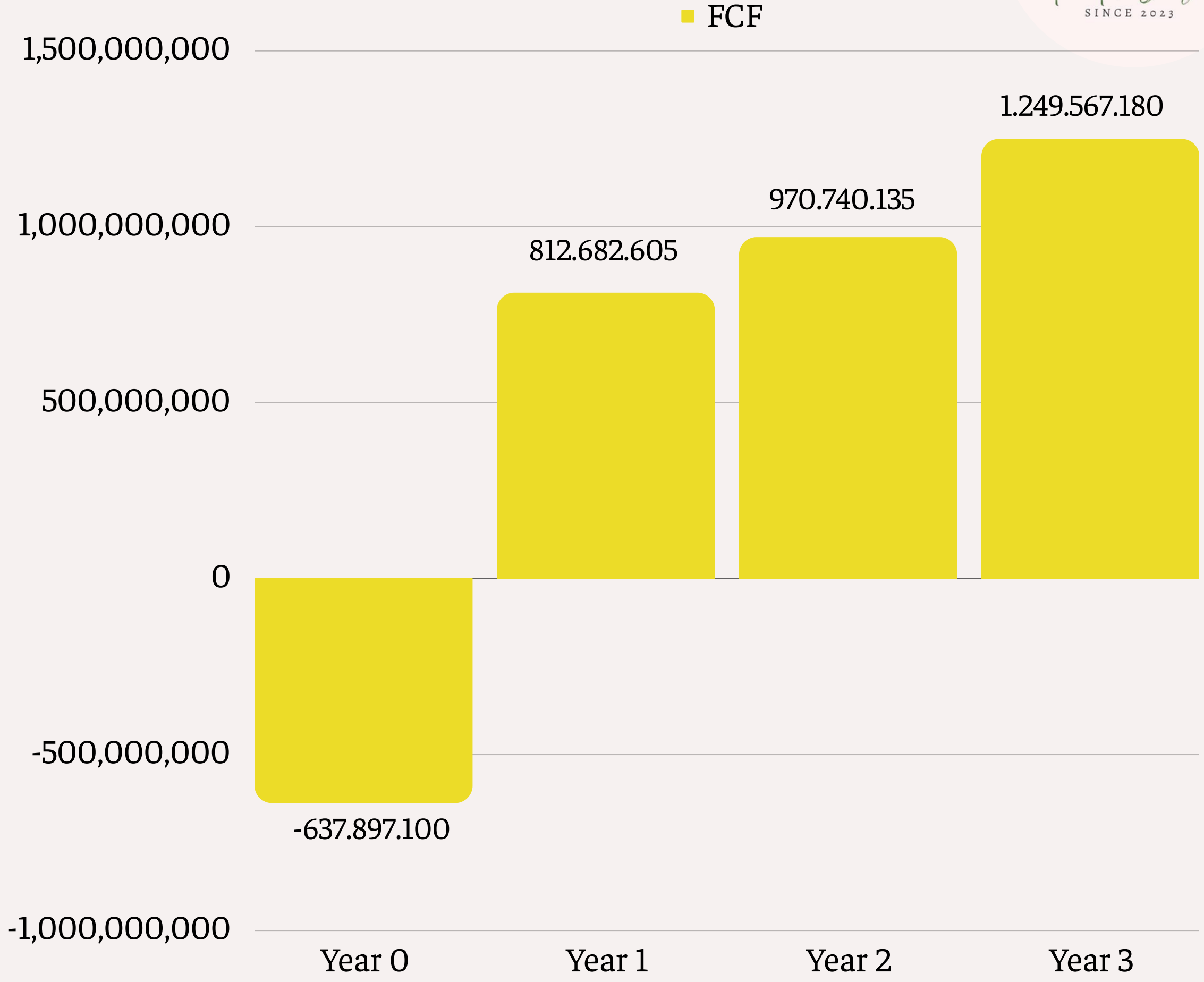
Free Cash Flow



Optimistic case

► Tax rate 20%

Unit : VND





Free Cash Flow



Most likely case

► Tax rate 20%

Unit : VND

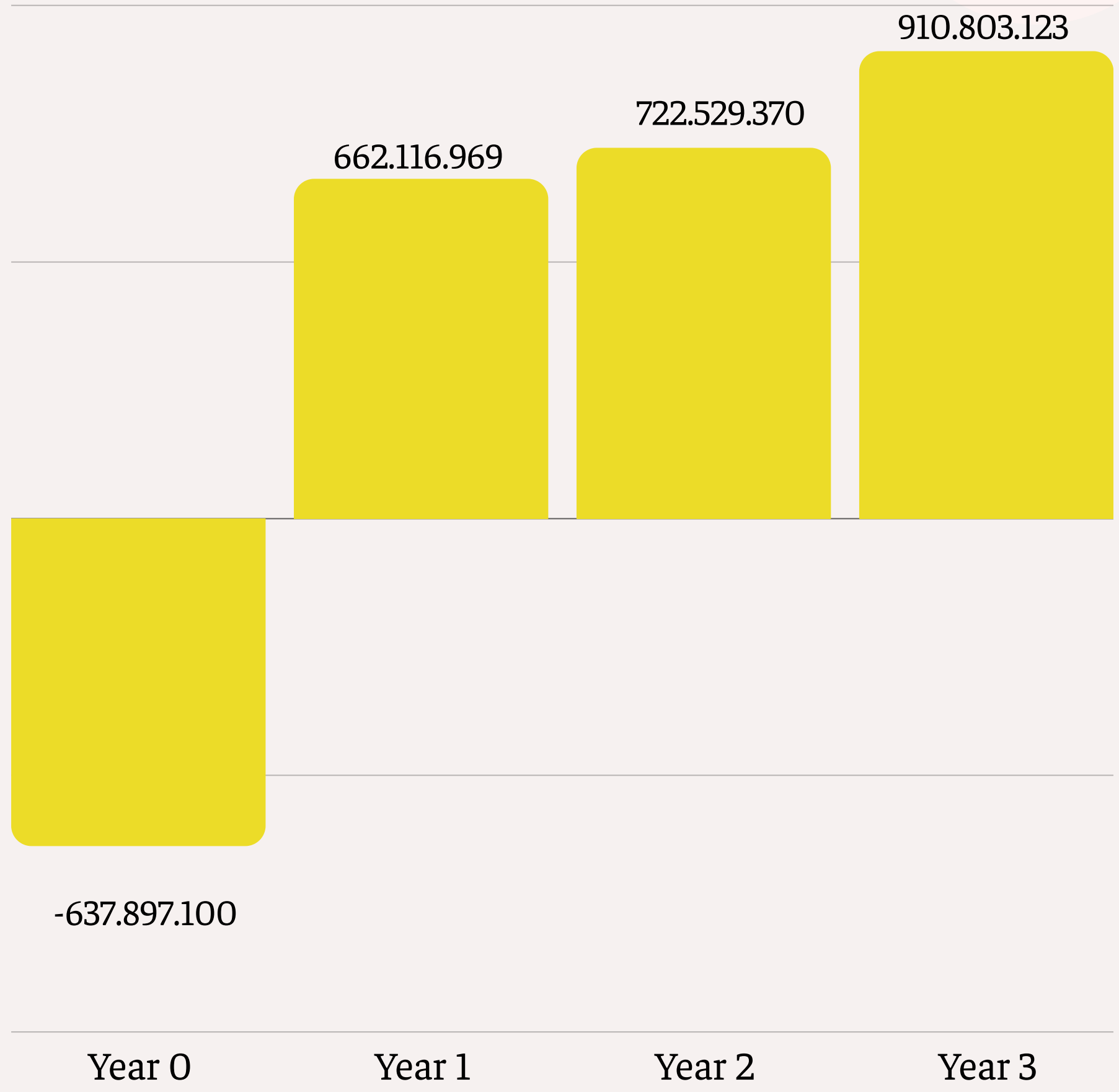
1,000,000,000

500,000,000

-500,000,000

-1,000,000,000

■ FCF





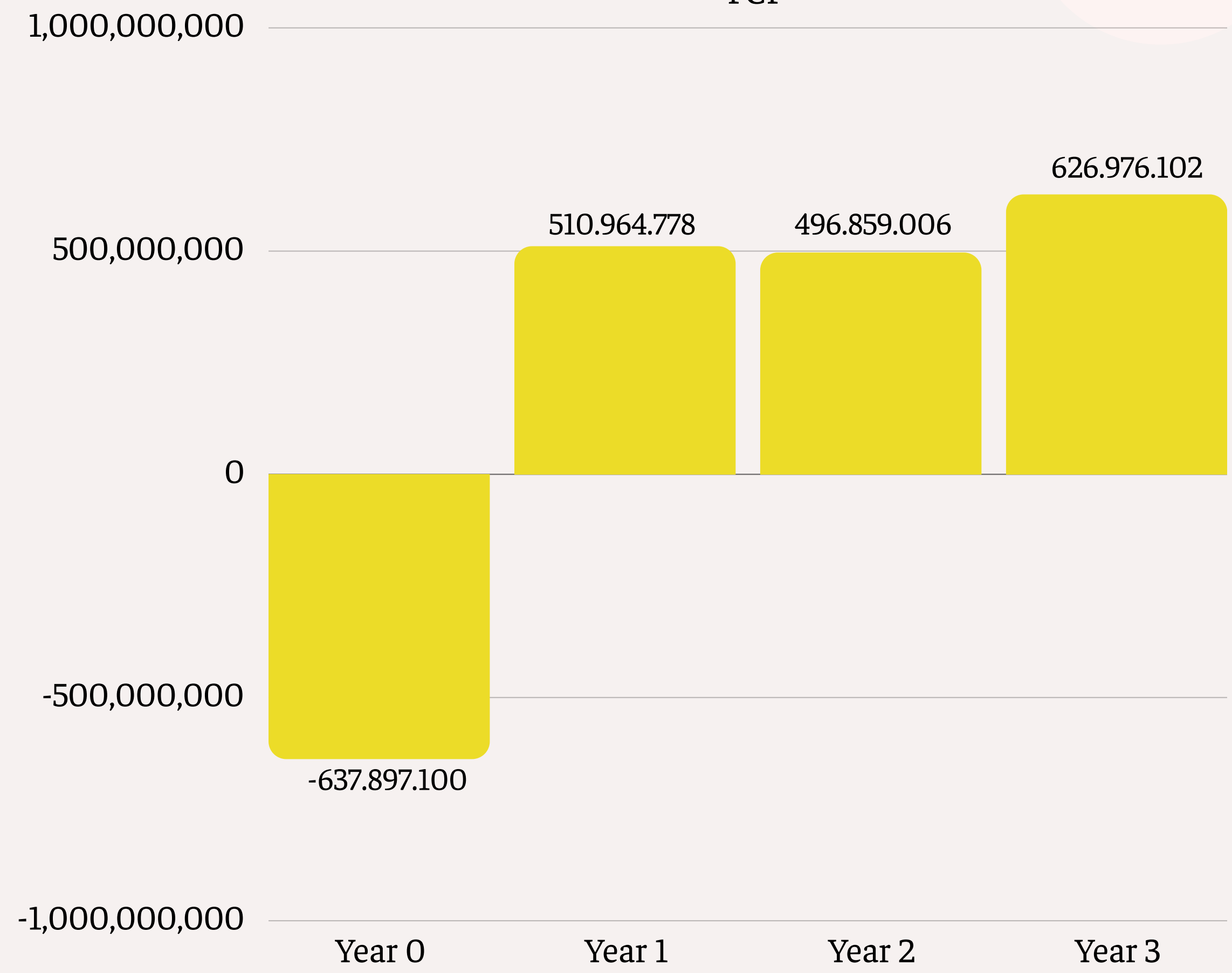
Free Cash Flow



Pessimistic case

► Tax rate 20%

Unit : VND





Payback Period & Net Present Value



Optimistic case



Net present value (+)
VND 1.750.997.698



Required rate of return of
equity 12%



Payback 0.82
(nearly 10 months)



Payback Period & Net Present Value



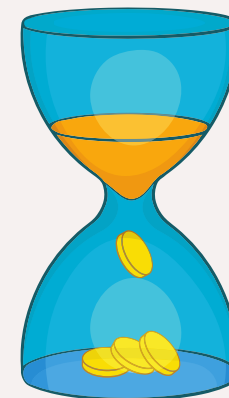
Most likely case



Net present value (+)
VND 1.177.566.428



Required rate of return of
equity 12%



Payback 0.96
(more than 11 months)



Payback Period & Net Present Value



Pessimistic case



Net present value (+)
VND 660.683.614



Required rate of return of
equity 12%



Payback 1.21
(more than 15 months)



RISK MANAGEMENT AND BUSINESS ORIENTATION

★ Risk management

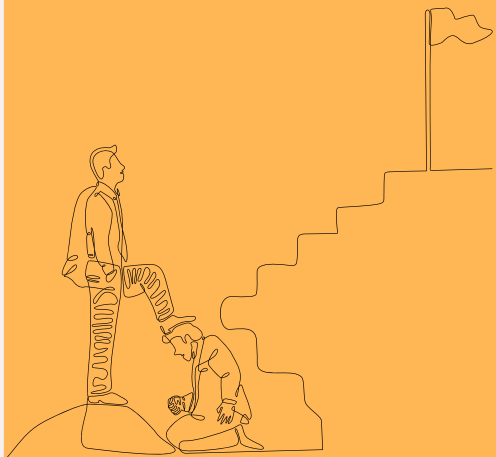
★ Business orientation



Risk management



Competitive risk



- Adopts a strategy centered on quality.
- Provide customers with appropriate calorie options.
- Introducing new dishes to augment choices and value for customers.

Contamination and spoilage risk



- Implement an inventory management system, carefully considering input frequency and quantity.
- Cooperate with suppliers to resolve customer complaints related to food poisoning incidents.

Supply chain risk



- Supply chain hazards are difficult to fully mitigate and prevent.
- As a result, FreshFit Delights will devise a strategy to minimize and control risks.

Food safety and processing risk



- To reduce the danger, FreshFit Delights will meticulously create policies and train employees.



Business orientation

Product and Service

- Research and Innovation
- Seasonal Menu

Marketing

- Content Marketing
- Community Events

Finance

- Investment in Technology
- Profit Margin Analysis
- Financial Planning for Innovation
- Expansion Plans
- Supplier Negotiations
- Sustainable Growth



EVIDENCE

Credit transfer



21:00

Thông báo

Khuyến mại **Biến động** Tin khác

Tìm kiếm

✓ 19:05

BIDV xin thông báo đến Quý khách
Thời gian GD: 19:05 23/11/2023
Tài khoản thanh toán : 2142749325
Số tiền: **+ 215,000 VND**
Số dư cuối: **735,482 VND**
Nội dung giao dịch: TKThe :107870432197,
tai Vietinbank. QR - Nguyen Thuat ck tien com
-CTLNHIDI000006428283094-1/1-CRE-002

✓ 19:00

BIDV xin thông báo đến Quý khách
Thời gian GD: 19:00 23/11/2023
Tài khoản thanh toán : 2142749325
Số tiền: **+ 40,000 VND**
Số dư cuối: **520,482 VND**
Nội dung giao dịch: TKThe :23230220059999,
tai MB. DO THUY PHUONG chuyen khoan
-CTLNHIDI000006428213478-1/1-CRE-002

Trang chủ Mới Quét QR Thông báo Cài đặt

21:00

Thông báo

Khuyến mại **Biến động** Tin khác

Tìm kiếm

✓ 19:48

BIDV xin thông báo đến Quý khách
Thời gian GD: 19:48 23/11/2023
Tài khoản thanh toán : 2142749325
Số tiền: **+ 150,000 VND**
Số dư cuối: **1,075,482 VND**
Nội dung giao dịch: 2142749325 NGUYEN THI THAO
Chuyen tien

✓ 19:31

BIDV xin thông báo đến Quý khách
Thời gian GD: 19:31 23/11/2023
Tài khoản thanh toán : 2142749325
Số tiền: **+ 75,000 VND**
Số dư cuối: **925,482 VND**
Nội dung giao dịch: TKThe :0961000005049, tai
VCB. MBVCB.4691626290.061614.TRAN THE TRAN
chuyen tien.CT tu 0961000005049 TRAN THE TRAN
toi 21410002749325 TRAN THI HUYEN TRAM t
BIDV -CTLNHIDI000006428578762-1/1-CRE-002

Trang chủ Mới Quét QR Thông báo Cài đặt

21:00

Thông báo

Khuyến mại **Biến động** Tin khác

Tìm kiếm

✓ 20:37

BIDV xin thông báo đến Quý khách
Thời gian GD: 20:37 23/11/2023
Tài khoản thanh toán : 2142749325
Số tiền: **+ 35,000 VND**
Số dư cuối: **1,150,482 VND**
Nội dung giao dịch: 2142749325 TRAN THI THANH
LAN Chuyen tien

✓ 20:03

BIDV xin thông báo đến Quý khách
Thời gian GD: 20:03 23/11/2023
Tài khoản thanh toán : 2142749325
Số tiền: **+ 40,000 VND**
Số dư cuối: **1,115,482 VND**
Nội dung giao dịch: 2142749325 LE HAI PHONG
thanh toans tien com gao nut ga ap chao

Trang chủ Mới Quét QR Thông báo Cài đặt

18:58

Thông báo

Khuyến mại **Biến động** Tin khác

Tìm kiếm

✓ 18:57

BIDV xin thông báo đến Quý khách
Thời gian GD: 18:57 23/11/2023
Tài khoản thanh toán : 2142749325
Số tiền: **+ 75,000 VND**
Số dư cuối: **440,482 VND**
Nội dung giao dịch: REM Tfr Ac:1770260769
O@L_080005_211601_0_0_68437399_48903943357
-01655455904-970418-Em gui tien com nhe
shop

✓ 18:55

BIDV xin thông báo đến Quý khách
Thời gian GD: 18:55 23/11/2023
Tài khoản thanh toán : 2142749325
Số tiền: **+ 40,000 VND**
Số dư cuối: **365,482 VND**
Nội dung giao dịch: TKThe :19035037997012, tai
TCB. BUI NHU CK TIEN COM FT23327243301504
-CTLNHIDI000006428160280-1/1-CRE-002

Trang chủ Mới Quét QR Thông báo Cài đặt

18:20

Thông báo

Khuyến mại **Biến động** Tin khác

Tìm kiếm

✓ 18:16

BIDV xin thông báo đến Quý khách
Thời gian GD: 18:16 14/12/2023
Tài khoản thanh toán : 2142749325
Số tiền: **+ 270,000 VND**
Số dư cuối: **1,338,008 VND**
Nội dung giao dịch: TKThe :106004006865,
tai Vietinbank. QR - gui tien com
-CTLNHIDI000006674306553-1/1-CRE-002

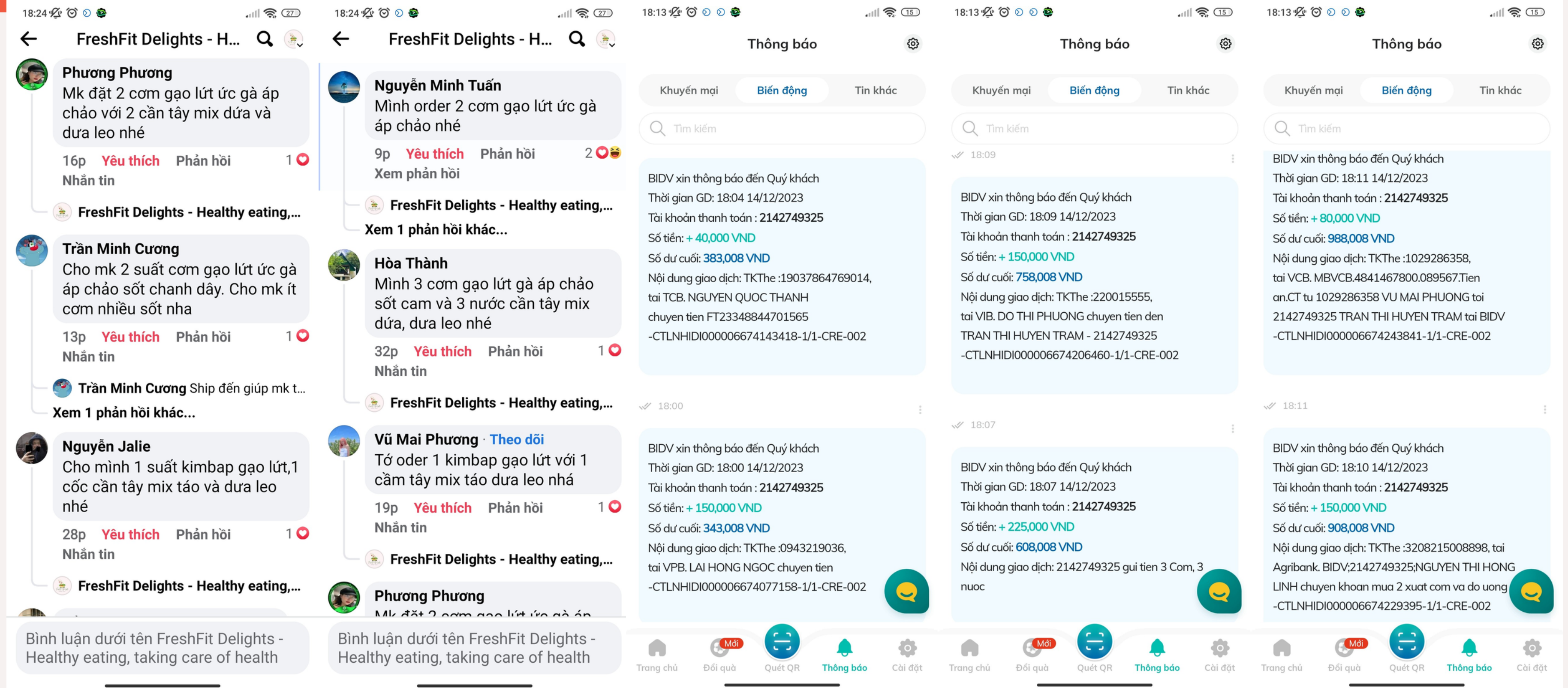
✓ 18:15

BIDV xin thông báo đến Quý khách
Thời gian GD: 18:15 14/12/2023
Tài khoản thanh toán : 2142749325
Số tiền: **+ 80,000 VND**
Số dư cuối: **1,068,008 VND**
Nội dung giao dịch: TKThe :9021715783429, tai
BVBank Timo. @VA_0969841419_TRAN THI
HUYEN TRAM_Tran Minh Cuong chuyen tien tu Timo
-CTLNHIDI000006674293471-1/1-CRE-002

Trang chủ Mới Quét QR Thông báo Cài đặt

EVIDENCE

Credit transfer



EVIDENCE

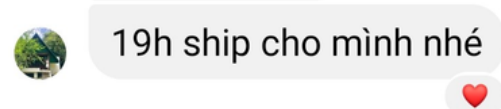
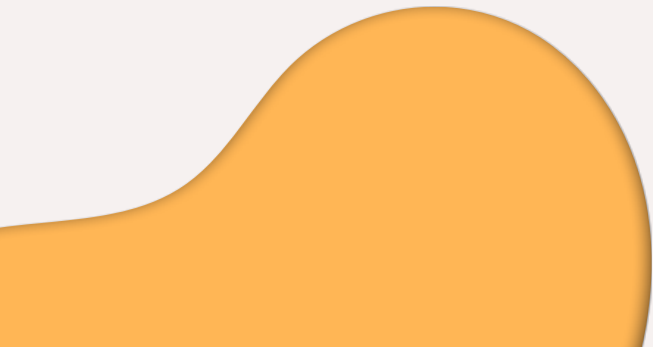



DELIVERY



EVIDENCE

Message with customer



Chúng mình đóng gói và
sẽ ship cho bạn đúng giờ
ạ 

● Nhấn và giữ để lưu tin trả lời này



Enjoy



FreshFit
Delights



THANKS FOR YOUR ATTENTION

Healthy eating, taking care of health

LIFE DOESN'T
REQUIRE THAT WE
BE THE BEST, ONLY THAT
WE TRY OUR BEST.

